

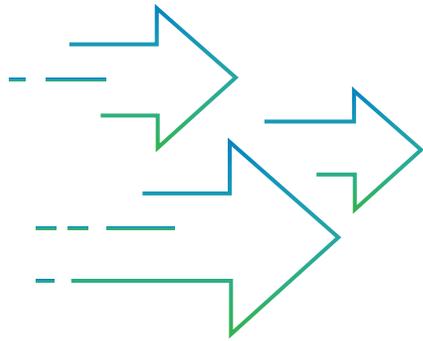
PARSONS

First Quarter 2019

Earnings Conference Call

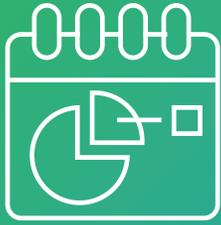
June 18, 2019

Forward Looking Statements



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are based on our current expectations, beliefs and assumptions, and are not guarantees of future performance. Forward-looking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in the forward-looking statements, including, among others: any issue that compromises our relationships with the U.S. federal government or its agencies or other state, local or foreign governments or agencies; any issues that damage our professional reputation; changes in governmental priorities that shift expenditures away from agencies or programs that we support; our dependence on long-term government contracts, which are subject to the government's budgetary approval process; the size of our addressable markets and the amount of government spending on private contractors; failure by us or our employees to obtain and maintain necessary security clearances or certifications; failure to comply with numerous laws and regulations; changes in government procurement, contract or other practices or the adoption by governments of new laws, rules, regulations and programs in a manner adverse to us; the termination or nonrenewal of our government contracts, particularly our contracts with the U.S. federal government; our ability to compete effectively in the

competitive bidding process and delays, contract terminations or cancellations caused by competitors' protests of major contract awards received by us; our ability to generate revenue under certain of our contracts; any inability to attract, train or retain employees with the requisite skills, experience and security clearances; the loss of members of senior management or failure to develop new leaders; misconduct or other improper activities from our employees or subcontractors; our ability to realize the full value of our backlog and the timing of our receipt of revenue under contracts included in backlog; changes in the mix of our contracts and our ability to accurately estimate or otherwise recover expenses, time and resources for our contracts; changes in estimates used in recognizing revenue; internal system or service failures and security breaches; and inherent uncertainties and potential adverse developments in legal proceedings, including litigation, audits, reviews and investigations, which may result in materially adverse judgments, settlements or other unfavorable outcomes. These factors are not exhaustive and additional factors could adversely affect our business and financial performance. For a discussion of additional factors that could materially adversely affect our business and financial performance, see the factors included under the caption "Risk Factors" in our Registration Statement on Form S-1 and our other filings with the Securities and Exchange Commission. All forward-looking statements are based on currently available information and speak only as of the date on which they are made. We assume no obligation to update any forward-looking statement made in this presentation that becomes untrue because of subsequent events, new information or otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.



Q1 REVENUE

\$904M +20%

ADJUSTED EBITDA MARGIN

120 bps improvement

BOOK-TO-BILL 2019

1.4x Q1 and 12-months

ACQUIRED OGSystems

STRONG BALANCE SHEET

Q1 2019 Key Takeaways

First quarter results reflect strength in both business segments

- Revenue of \$904M, increases 20% year-over-year
- Adjusted EBITDA margin expands 120 bps to 7.5%
- Adjusted EPS increases 67% to \$0.57
- Book-to-bill ratio of 1.4x for both Q1 2019 and trailing 12-months
 - Q1 2019 book-to-bill ratio driven by 1.9x in Federal Solutions segment
- Total backlog increases 35% to \$8.6 billion
- Federal Solutions' revenue contribution increases to 47% (39% in Q1 2018)

Bolstered Federal Solutions business with key acquisition of OGSystems

Won three Federal Solutions single-award contracts worth ~ \$100M or more

Net debt of approximately \$50M post IPO, ideally positioned to continue our investment in the company's strategy

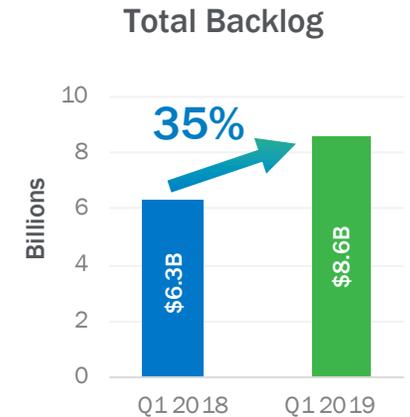
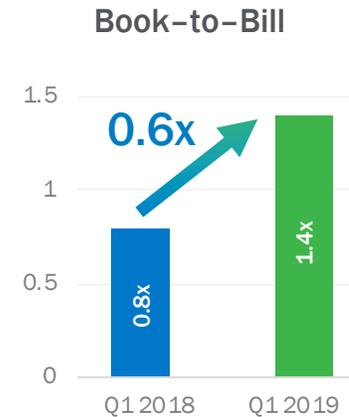
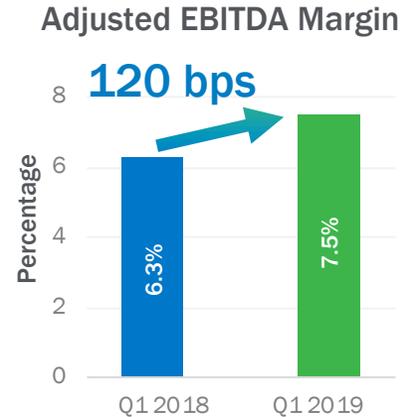
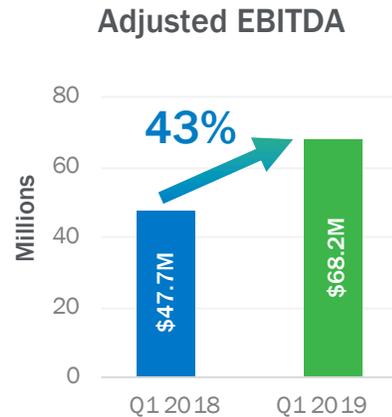
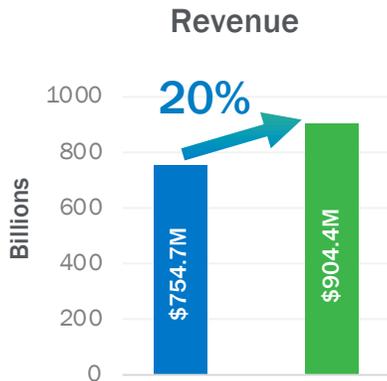
Strong success executing our **Enhance-Extend-Transform Strategy**

First Quarter 2019 Financial Highlights



Delivered strong revenue and profitability

- Revenue increased due to acquisitions and organic growth in both federal solutions and critical infrastructure markets
- Organic revenue increased by 4%
- Strong profitability driven by Polaris Alpha and OGSystems acquisitions and improved margins in our legacy business
- Contract awards doubled; total backlog increased 35% from Q1 2018
- Adjusted EBITDA increased 43% and adjusted EBITDA margin improved by 120 bps
- Cash flow used in operations of \$60M, an 8% improvement from Q1 2018



Business Segment Highlights

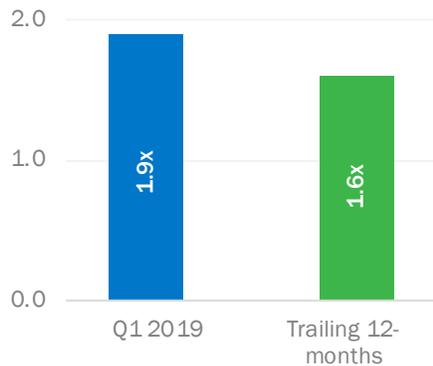


Federal Solutions

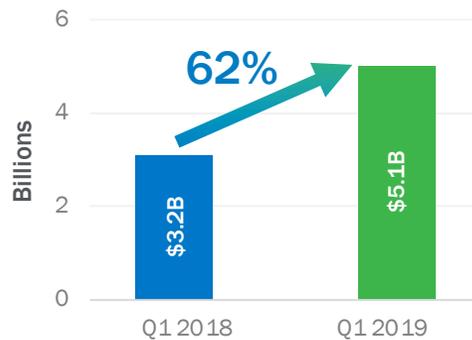
Achieves strong revenue and profitability growth

- Revenue increased 45% due to acquisitions and organic growth
- Organic revenue increased by 3%
- Adjusted EBITDA increased 93%, Adjusted EBITDA margin expands by 230 bps to 9.2%; expansion driven by acquisitions and margin improvement in legacy business

Book-to-Bill



Total Backlog



Critical Infrastructure

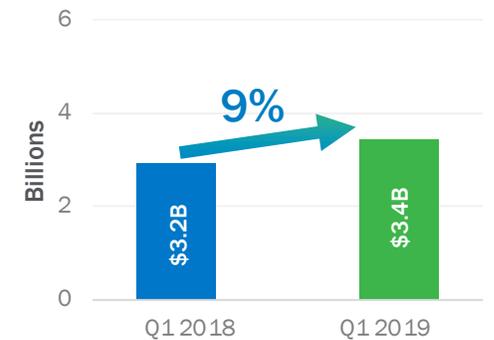
Delivered solid revenue and profitability growth

- Revenue increased 4% (all organic) on strength of growth on existing contracts
- Adjusted EBITDA increased 6%; Adjusted EBITDA margin expands by 10 bps to 6.1%; expansion driven by improved business mix and overhead cost reduction initiatives, partially offset by targeted increases in business development costs
- Total backlog increased 9%

Book-to-Bill



Total Backlog



Key Strategic Objectives

Strong Progress Against Strategic Objectives



Enhance

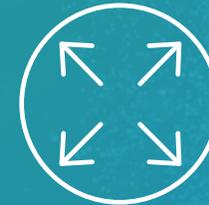
Enhanced organic operations through strategic leadership additions, technology research & development efforts and focusing our sales on higher margin, lower working capital markets



Extend

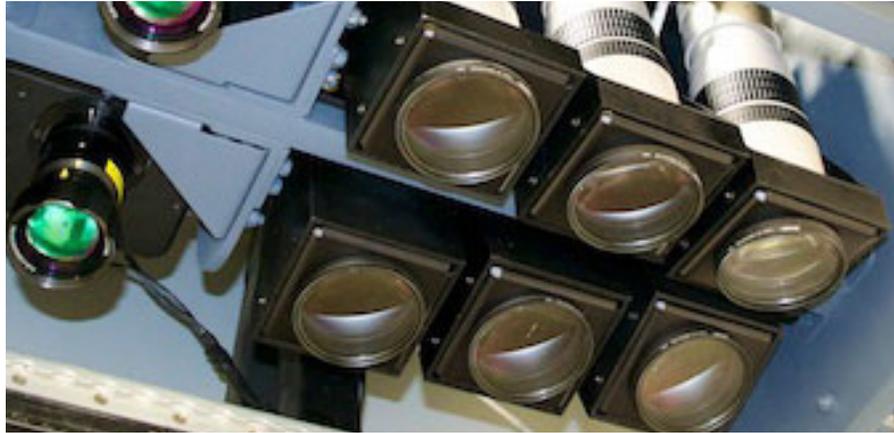
Entered the Geospatial Intelligence, Cloud Computing and Small Satellite integration markets

Expanding our revenue in Cyber, Intelligence, Missile Defense and Intelligent Transportation Systems



Transform

Building Technology and Transactional Revenue Streams, enabling us to accelerate revenue growth, increase margins, generate strong free cash flow and bring new capabilities to our customers



OGSYSTEMS

Acquired on January 7, 2019

Provides geospatial intelligence capabilities, increased data analytics and cloud expertise, and insider threat detection for our defense and intelligence customers.



Through OGSystems, we also acquired their PeARL product suite, which enables our defense and intelligence customers to analyze objects and movements from 10 thousand feet above ground and yields resolution of objects at 4-centimeter accuracy.

Taking this same technology to the Critical Infrastructure market to create 3D models of existing structures, reducing or eliminating the need for inspectors to take measurements.

Pursuing and Winning Large Contracts

Q1 2019 Contract Wins



Awarded
\$175M

Awarded a \$175 million re-compete contract from a classified government customer to provide services relating to information technology infrastructure and industrial control systems.



Awarded
\$147M

Awarded a new \$147 million contract by another classified government customer to provide high-end software, hardware, integration, operations and maintenance and mission support.



Awarded
\$100M

Awarded a new contract worth approximately \$100 million by the Air Force Space and Missile Systems Center for integration services for small satellite delivery to space.



Awarded
\$982M

Awarded a \$982 million ceiling value multiple-award contract for the Army to provide a full-spectrum of cyber electromagnetic initiatives.



One of the World's Most Ethical Companies

Parsons was recognized by the Ethisphere Institute, a global leader in defining and advancing the standards of ethical business practices, as one of the 2019 World's Most Ethical Companies. Parsons has been recognized by Ethisphere for ten consecutive years



Appendix: Supplemental Materials

Adjusted EBITDA Reconciliation

PARSONS CORPORATION Non-GAAP Information Reconciliation of Net Income to Adjusted EBITDA (dollars in thousands)

(in thousands)	Three Months Ended	
	March 30, 2018	March 31, 2019
Net income attributable to Parsons Corporation	\$25,287	\$9,741
Interest expense, net	3,258	7,815
Income tax expense	5,353	1,886
Depreciation and amortization	9,009	30,591
Net income attributable to noncontrolling interests	3,815	3,645
Litigation-related expenses(a)	2,330	-
Amortization of deferred gain resulting from sale-leaseback transactions(b)	(1,813)	-
Transaction-related costs(c)	125	9,355
Restructuring(d)	-	2,218
HCM software implementation costs(e)	-	2,912
Other(f)	366	11
Adjusted EBITDA	\$47,730	\$68,174

(a) Reflects interest expense in “(Interest and other expenses) gain associated with claim on long-term contract” in our results of operations associated with a lawsuit against a joint venture in which the Company is the managing partner. Please see “Note 14 – Commitments and Contingencies” in the Company’s Form S-1/A filed on April 29, 2019, for a description of this matter which was resolved in favor of the Company on June 13, 2018.

(b) Reflects recognized deferred gains related to sales-leaseback transactions.

(c) Reflects costs incurred in connection with acquisitions, initial public offering, and other non-recurring transaction costs, primarily fees paid for professional services and employee retention.

(d) Reflects costs associated with our corporate restructuring initiatives.

(e) Reflects implementation costs incurred in connection with a new human resources and payroll application.

(f) Includes a loss from sale of a subsidiary and other individually insignificant items that are non-recurring in nature for the quarter ended March 30, 2018 and a combination of gain/loss related to sale of fixed assets and other individually insignificant items that are non-recurring in nature for the quarter ended March 31, 2019.

Note: The Company defines Adjusted EBITDA as net income (loss) attributable to Parsons Corporation, adjusted to include net income (loss) attributable to noncontrolling interests and to exclude interest expense (net of interest income), provision for income taxes, depreciation and amortization and certain other items that are not considered in the evaluation of ongoing operating performance. ¹Litigation related expenses (income) includes net adjustments related to the Los Angeles MTA settlement.

Adjusted EPS Reconciliation

PARSONS CORPORATION Non-GAAP Information Reconciliation of Net Income Attributable to Parsons Corporation to Adjusted Net Income Attributable to Parsons Corporation (in thousands, except share and per share data)

(in thousands)	Three Months Ended	
	March 30, 2018	March 31, 2019
Net income attributable to Parsons Corporation	\$25,287	\$9,741
Acquisition-related intangible asset amortization	1,815	20,906
Litigation-related expenses(a)	2,330	-
Amortization of deferred gain resulting from sale-leaseback transactions(b)	(1,813)	-
Transaction-related costs(c)	125	9,355
Restructuring(d)	-	2,218
HCM software implementation costs(e)	-	2,912
Other(f)	366	11
Tax effect on adjustments	(36)	(434)
Adjusted net income attributable to Parsons Corporation	<u>28,074</u>	<u>44,709</u>
Adjusted earnings per share:		
Weighted-average number of basic/diluted shares outstanding	<u>81,846,305</u>	<u>78,161,484</u>
Adjusted net income attributable to Parsons Corporation per basic/diluted share	<u>\$0.34</u>	<u>\$0.57</u>

(a) Reflects interest expense in “(Interest and other expenses) gain associated with claim on long-term contract” in our results of operations associated with a lawsuit against a joint venture in which the Company is the managing partner. Please see “Note 14 – Commitments and Contingencies” in the Company’s Form S-1/A filed on April 29, 2019, for a description of this matter which was resolved in favor of the Company on June 13, 2018.

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