

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2023

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-07782



**Parsons Corporation**

(Exact Name of Registrant as Specified in its Charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**5875 Trinity Parkway #300  
Centreville, Virginia**

(Address of principal executive offices)

**95-3232481**

(I.R.S. Employer  
Identification No.)

**20120**

(Zip Code)

**Registrant's telephone number, including area code: (703) 988-8500**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$1 par value	PSN	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 24, 2023, the registrant had 104,857,376 shares of common stock, \$1.00 par value per share, outstanding.

# Table of Contents

	<u>Page</u>
<b>PART I.</b>	
	1
Item 1.	1
	1
	2
	3
	4
	5
	6
Item 2.	23
Item 3.	35
Item 4.	35
<b>PART II.</b>	36
Item 1.	36
Item 1A.	36
Item 2.	36
Item 3.	36
Item 4.	36
Item 5.	36
Item 6.	36
	38

**PART I—FINANCIAL INFORMATION**

**Item 1. Financial Statements.**

**PARSONS CORPORATION AND SUBSIDIARIES**  
**Consolidated Balance Sheets**  
*(in thousands, except share information)*

	March 31, 2023 (Unaudited)	December 31, 2022
<b>Assets</b>		
Current assets:		
Cash and cash equivalents (including \$96,662 and \$53,193 Cash of consolidated joint ventures)	\$ 220,439	\$ 262,539
Accounts receivable, net (including \$212,924 and \$217,419 Accounts receivable of consolidated joint ventures, net)	763,720	717,345
Contract assets (including \$9,285 and \$11,313 Contract assets of consolidated joint ventures)	683,631	634,033
Prepaid expenses and other current assets (including \$12,871 and \$7,913 Prepaid expenses and other current assets of consolidated joint ventures)	133,553	105,866
<b>Total current assets</b>	<b>1,801,343</b>	<b>1,719,783</b>
Property and equipment, net (including \$3,083 and \$2,543 Property and equipment of consolidated joint ventures, net)	94,759	96,050
Right of use assets, operating leases (including \$6,863 and \$6,315 Right of use assets, operating leases of consolidated joint ventures)	148,095	155,090
Goodwill	1,661,913	1,661,850
Investments in and advances to unconsolidated joint ventures	107,416	107,425
Intangible assets, net	236,117	254,127
Deferred tax assets	140,366	137,709
Other noncurrent assets	65,797	66,108
<b>Total assets</b>	<b>\$ 4,255,806</b>	<b>\$ 4,198,142</b>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable (including \$45,581 and \$49,078 Accounts payable of consolidated joint ventures)	\$ 209,462	\$ 201,428
Accrued expenses and other current liabilities (including \$128,145 and \$102,417 Accrued expenses and other current liabilities of consolidated joint ventures)	635,089	630,193
Contract liabilities (including \$39,958 and \$40,654 Contract liabilities of consolidated joint ventures)	229,225	213,064
Short-term lease liabilities, operating leases (including \$2,992 and \$2,552 Short-term lease liabilities, operating leases of consolidated joint ventures)	55,606	59,144
Income taxes payable	10,689	4,290
<b>Total current liabilities</b>	<b>1,140,071</b>	<b>1,108,119</b>
Long-term employee incentives	18,599	17,375
Long-term debt	744,140	743,605
Long-term lease liabilities, operating leases (including \$3,871 and \$3,763 Long-term lease liabilities, operating leases of consolidated joint ventures)	107,482	111,417
Deferred tax liabilities	12,555	12,471
Other long-term liabilities	107,429	109,220
<b>Total liabilities</b>	<b>2,130,276</b>	<b>2,102,207</b>
Contingencies (Note 12)		
Shareholders' equity:		
Common stock, \$1 par value; authorized 1,000,000,000 shares; 146,243,639 and 146,132,016 shares issued; 42,248,807 and 40,960,845 public shares outstanding; 62,565,812 and 63,742,151 ESOP shares outstanding	146,244	146,132
Treasury stock, 41,429,020 shares at cost	(844,936)	(844,936)
Additional paid-in capital	2,712,167	2,717,134
Retained earnings	68,429	43,089
Accumulated other comprehensive loss	(18,025)	(17,849)
<b>Total Parsons Corporation shareholders' equity</b>	<b>2,063,879</b>	<b>2,043,570</b>
Noncontrolling interests	61,651	52,365
<b>Total shareholders' equity</b>	<b>2,125,530</b>	<b>2,095,935</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 4,255,806</b>	<b>\$ 4,198,142</b>

The accompanying notes are an integral part of these consolidated financial statements.

**PARSONS CORPORATION AND SUBSIDIARIES**  
**Consolidated Statements of Income**  
*(In thousands, except per share information)*  
(Unaudited)

	<b>For the Three Months Ended</b>	
	<b>March 31, 2023</b>	<b>March 31, 2022</b>
Revenue	\$ 1,173,466	\$ 949,069
Direct cost of contracts	917,188	733,900
Equity in (losses) earnings of unconsolidated joint ventures	(5,840)	5,598
Selling, general and administrative expenses	199,308	185,077
Operating income	<u>51,130</u>	<u>35,690</u>
Interest income	793	65
Interest expense	(6,458)	(3,938)
Other income (expense), net	1,314	145
Total other income (expense)	<u>(4,351)</u>	<u>(3,728)</u>
Income before income tax expense	46,779	31,962
Income tax expense	(11,503)	(8,119)
Net income including noncontrolling interests	35,276	23,843
Net income attributable to noncontrolling interests	(9,723)	(3,176)
Net income attributable to Parsons Corporation	<u>\$ 25,553</u>	<u>\$ 20,667</u>
Earnings per share:		
Basic	\$ 0.24	\$ 0.20
Diluted	\$ 0.23	\$ 0.19

The accompanying notes are an integral part of these consolidated financial statements.

**PARSONS CORPORATION AND SUBSIDIARIES**  
**Consolidated Statements of Comprehensive Income**  
*(In thousands)*  
(Unaudited)

	For the Three Months Ended	
	March 31, 2023	March 31, 2022
Net income including noncontrolling interests	\$ 35,276	\$ 23,843
Other comprehensive income, net of tax		
Foreign currency translation adjustment, net of tax	(177)	2,874
Pension adjustments, net of tax	1	22
Comprehensive income including noncontrolling interests, net of tax	35,100	26,739
Comprehensive income attributable to noncontrolling interests, net of tax	(9,723)	(3,177)
Comprehensive income attributable to Parsons Corporation, net of tax	\$ 25,377	\$ 23,562

The accompanying notes are an integral part of these consolidated financial statements.

**PARSONS CORPORATION AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**  
*(In thousands) (Unaudited)*

	For the Three Months Ended	
	March 31, 2023	March 31, 2022
<b>Cash flows from operating activities:</b>		
Net income including noncontrolling interests	\$ 35,276	\$ 23,843
Adjustments to reconcile net income to net cash used in operating activities		
Depreciation and amortization	28,359	30,509
Amortization of debt issue costs	657	649
Gain on disposal of property and equipment	(3)	(39)
Provision for doubtful accounts	-	(3)
Deferred taxes	(2,586)	(2,566)
Foreign currency transaction gains and losses	(290)	882
Equity in losses (earnings) of unconsolidated joint ventures	5,840	(5,598)
Return on investments in unconsolidated joint ventures	7,793	11,874
Stock-based compensation	6,992	3,898
Contributions of treasury stock	14,435	13,054
Changes in assets and liabilities, net of acquisitions and newly consolidated joint ventures:		
Accounts receivable	(47,482)	(46,690)
Contract assets	(49,098)	(21,212)
Prepaid expenses and other assets	(27,948)	4,496
Accounts payable	8,009	(39,342)
Accrued expenses and other current liabilities	(10,898)	(4,134)
Contract liabilities	16,113	945
Income taxes	6,408	4,706
Other long-term liabilities	(567)	(986)
Net cash used in operating activities	<u>(8,990)</u>	<u>(25,714)</u>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(8,146)	(4,473)
Proceeds from sale of property and equipment	19	112
Investments in unconsolidated joint ventures	(13,016)	(9,713)
Return of investments in unconsolidated joint ventures	-	644
Proceeds from sales of investments in unconsolidated joint ventures	381	-
Net cash used in investing activities	<u>(20,762)</u>	<u>(13,430)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from borrowings under credit agreement	5,700	-
Repayments of borrowings under credit agreement	(5,700)	-
Contributions by noncontrolling interests	200	1,226
Distributions to noncontrolling interests	(638)	(8,309)
Repurchases of common stock	(6,000)	(5,548)
Taxes paid on vested stock	(6,064)	(5,771)
Net cash used in financing activities	<u>(12,502)</u>	<u>(18,402)</u>
Effect of exchange rate changes	154	425
Net decrease in cash, cash equivalents, and restricted cash	(42,100)	(57,121)
Cash, cash equivalents and restricted cash:		
Beginning of year	262,539	343,883
End of period	<u>\$ 220,439</u>	<u>\$ 286,762</u>

The accompanying notes are an integral part of these consolidated financial statements.

**PARSONS CORPORATION AND SUBSIDIARIES**  
**Consolidated Statements of Shareholders' Equity**  
**For the Three Months Ended March 31, 2023 and March 31, 2022**  
*(In thousands)*  
(Unaudited)

	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings (Accumulate d Deficit)	Accumulate d Other Comprehen sive Income (Loss)	Total Parsons Equity	Noncontrolli ng Interests	Total
<b>Balance at December 31, 2022</b>	<u>\$ 146,132</u>	<u>\$ (844,936)</u>	<u>\$ 2,717,134</u>	<u>\$ 43,089</u>	<u>\$ (17,849)</u>	<u>\$ 2,043,570</u>	<u>\$ 52,365</u>	<u>\$ 2,095,935</u>
Comprehensive income								
Net income	-	-	-	25,553	-	25,553	9,723	35,276
Foreign currency translation loss, net	-	-	-	-	(177)	(177)	-	(177)
Pension adjustments, net	-	-	-	-	1	1	-	1
Contributions	-	-	-	-	-	-	200	200
Distributions	-	-	-	-	-	-	(638)	(638)
Issuance of equity securities, net of retirements	251	-	(6,098)	(213)	-	(6,060)	-	(6,060)
Repurchases of common stock	(139)	-	(5,861)	-	-	(6,000)	-	(6,000)
Stock-based compensation	-	-	6,992	-	-	6,992	-	6,992
<b>Balance at March 31, 2023</b>	<u>\$ 146,244</u>	<u>\$ (844,936)</u>	<u>\$ 2,712,167</u>	<u>\$ 68,429</u>	<u>\$ (18,025)</u>	<u>\$ 2,063,879</u>	<u>\$ 61,651</u>	<u>\$ 2,125,530</u>
<b>Balance at December 31, 2021</b>	<u>\$ 146,277</u>	<u>\$ (867,391)</u>	<u>\$ 2,684,979</u>	<u>\$ (53,529)</u>	<u>\$ (9,568)</u>	<u>\$ 1,900,768</u>	<u>\$ 36,344</u>	<u>\$ 1,937,112</u>
Comprehensive income								
Net income	-	-	-	20,667	-	20,667	3,176	23,843
Foreign currency translation gain, net	-	-	-	-	2,873	2,873	1	2,874
Pension adjustments, net	-	-	-	-	22	22	-	22
Contributions	-	-	-	-	-	-	1,226	1,226
Distributions	-	-	-	-	-	-	(8,309)	(8,309)
Issuance of equity securities, net of retirements	222	-	(4,719)	4	-	(4,493)	-	(4,493)
Repurchases of common stock	(151)	-	(5,397)	-	-	(5,548)	-	(5,548)
Stock-based compensation	-	-	3,898	-	-	3,898	-	3,898
<b>Balance at March 31, 2022</b>	<u>\$ 146,348</u>	<u>\$ (867,391)</u>	<u>\$ 2,678,761</u>	<u>\$ (32,858)</u>	<u>\$ (6,673)</u>	<u>\$ 1,918,187</u>	<u>\$ 32,438</u>	<u>\$ 1,950,625</u>

The accompanying notes are an integral part of these consolidated financial statements.

**1. Description of Operations**

**Organization**

Parsons Corporation, a Delaware corporation, and its subsidiaries (collectively, the "Company") provide sophisticated design, engineering and technical services, and smart and agile software to the United States federal government and Critical Infrastructure customers worldwide. The Company performs work in various foreign countries through local subsidiaries, joint ventures and foreign offices maintained to carry out specific projects.

**2. Basis of Presentation and Principles of Consolidation**

The accompanying unaudited consolidated financial statements and related notes of the Company have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") and pursuant to the interim period reporting requirements of Form 10-Q. They do not include all of the information and footnotes required by GAAP for complete financial statements and, therefore, should be read in conjunction with our consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

In the opinion of management, the consolidated financial statements reflect all normal recurring adjustments necessary for a fair statement of the financial position, results of operations and cash flows for the interim periods presented. The results of operations and cash flows for any interim period are not necessarily indicative of results for the full year or for future years.

This Quarterly Report on Form 10-Q includes the accounts of Parsons Corporation and its subsidiaries and affiliates which it controls. Interests in joint ventures that are controlled by the Company, or for which the Company is otherwise deemed to be the primary beneficiary, are consolidated. For joint ventures in which the Company does not have a controlling interest, but exerts a significant influence, the Company applies the equity method of accounting (see "Note 14 – Investments in and Advances to Joint Ventures" for further discussion). Intercompany accounts and transactions are eliminated in consolidation.

**Use of Estimates**

The preparation of the consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates. The Company's most significant estimates and judgments involve revenue recognition with respect to the determination of the costs to complete contracts and transaction price; determination of self-insurance reserves; useful lives of property and equipment and intangible assets; calculation of allowance for doubtful accounts; valuation of deferred income tax assets and uncertain tax positions, among others. Please see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates" and "Note 2—Summary of Significant Accounting Policies" in the notes to our consolidated financial statements included in the Company's Form 10-K for the year ended December 31, 2022, for a discussion of the significant estimates and assumptions affecting our consolidated financial statements. Estimates of costs to complete contracts are continually evaluated as work progresses and are revised when necessary. When a change in estimate is determined to have an impact on contract profit, the Company records a positive or negative adjustment to the consolidated statement of income.

**3. New Accounting Pronouncements**

In the first quarter of 2022, the Company early adopted ASU No. 2021-08, "Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers". The new guidance requires that the approach of ASC 606, Revenue from Contracts with Customers, should be used to measure an acquired revenue contract in a business combination. This guidance is to be applied (1) retrospectively to all business combinations for which the acquisition date occurs on or after the beginning of the fiscal year that includes the interim period of early application and (2) prospectively to all business combinations that occur on or after the date of initial application. The early adoption of ASU 2021-08 did not have a material impact on the consolidated financial statements.



#### 4. Acquisitions

##### Xator Corporation

On May 31, 2022, the Company acquired a 100% ownership interest in Xator Corporation (“Xator”), a privately-owned company, for \$388.3 million in cash. The Company borrowed \$300 million under the Credit Agreement, as described in “Note 11 – Debt and Credit Facilities”, to partially fund the acquisition. Xator expands Parsons’ customer base and brings differentiated technical capabilities in critical infrastructure protection, counter-unmanned aircraft systems (cUAS), intelligence and cyber solutions, biometrics, and global threat assessment and operations. In connection with this acquisition, the Company recognized \$7.7 million of acquisition-related expenses in “Selling, general and administrative expense” in the consolidated statements of income for the year ended December 31, 2022, including legal fees, consulting fees, and other miscellaneous direct expenses associated with the acquisition.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed based on the preliminary purchase price allocation as of the date of acquisition (in thousands):

	<b>Amount</b>
Cash and cash equivalents	\$ 8,935
Accounts receivable	7,393
Contract assets	25,397
Prepaid expenses and other current assets	3,615
Property and equipment	1,699
Right of use assets, operating leases	7,517
Goodwill	253,190
Investments in and advances to unconsolidated joint ventures	698
Intangible assets	123,500
Other noncurrent assets	9,156
Accounts payable	(6,626)
Accrued expenses and other current liabilities	(31,119)
Contract liabilities	(2,080)
Short-term lease liabilities, operating leases	(2,371)
Long-term lease liabilities, operating leases	(5,146)
Other long-term liabilities	(9,156)
Net assets acquired	<u>\$ 384,602</u>

Of the total purchase price, the following values were preliminarily assigned to intangible assets (in thousands, except for years):

	<b>Gross Carrying Amount</b>	<b>Amortization Period</b>
		(in years)
Customer relationships	\$ 37,000	15
Backlog	81,000	6
Trade Name	4,000	1
Developed technologies	1,000	3
Non-compete agreements	500	3

Amortization expense of \$5.1 million related to these intangible assets was recorded for the three months ended March 31, 2023. The entire value of goodwill was assigned to the Federal Solutions reporting unit and represents synergies expected to be realized from this business combination. Goodwill in its entirety is deductible for tax purposes.

The amount of revenue generated by Xator and included within consolidated revenues is \$112.4 million for the three months ended March 31, 2023. The Company has determined that the presentation of net income from the date of acquisition is impracticable due to the integration of general corporate functions upon acquisition. The Company is still in the process of finalizing its valuation of net working capital acquired.

##### Supplemental Pro Forma Information (Unaudited)

Supplemental information of unaudited pro forma operating results assuming the Xator acquisition had been consummated as of the beginning of fiscal year 2021 (in thousands) is as follows:

	Three Months Ended	
	March 31, 2023	March 31, 2022
Pro forma Revenue	\$ 1,173,466	\$ 1,016,072
Pro forma Net Income including noncontrolling interests	37,574	27,298

## 5. Contracts with Customers

### Disaggregation of Revenue

The Company's contracts contain both fixed-price and cost reimbursable components. Contract types are based on the component that represents the majority of the contract. The following table presents revenue disaggregated by contract type (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Fixed-Price	\$ 341,012	\$ 240,574
Time-and-Materials	318,315	263,315
Cost-Plus	514,139	445,180
Total	\$ 1,173,466	\$ 949,069

See "Note 18 – Segments Information" for the Company's revenues by business lines.

### Contract Assets and Contract Liabilities

Contract assets and contract liabilities balances at March 31, 2023 and December 31, 2022 were as follows (in thousands):

	March 31, 2023	December 31, 2022
Contract assets	\$ 683,631	\$ 634,033
Contract liabilities	229,225	213,064
Net contract assets (liabilities) (1)	\$ 454,406	\$ 420,969

- (1) Total contract retentions included in net contract assets (liabilities) were \$74.1 million as of March 31, 2023, of which \$31.6 million are not expected to be paid in the next 12 months. Total contract retentions included in net contract assets (liabilities) were \$73.5 million as of December 31, 2022. Contract assets at March 31, 2023 and December 31, 2022 include \$130.2 million and \$127.9 million, respectively, related to unapproved change orders, claims, and requests for equitable adjustment. For the three months ended March 31, 2023 and March 31, 2022, there were no material losses recognized related to the collectability of claims, unapproved change orders, and requests for equitable adjustment.

During the three months ended March 31, 2023 and March 31, 2022, the Company recognized revenue of \$78.1 million and \$63.9 million, respectively, that was included in the corresponding contract liability balances at December 31, 2022 and December 31, 2021, respectively. Certain changes in contract assets and contract liabilities consisted of the following:

	March 31, 2023	December 31, 2022
Acquired contract assets	\$ -	\$ 25,397
Acquired contract liabilities	-	2,080

There was no significant impairment of contract assets recognized during the three months ended March 31, 2023 and March 31, 2022.

There were no revisions in estimates, such as changes in estimated claims or incentives, related to performance obligations partially satisfied in previous periods that individually had an impact of \$5 million or more on revenue during the three months ended March 31, 2023 and March 31, 2022.

**Accounts Receivable, net**

Accounts receivable, net consisted of the following as of March 31, 2023 and December 31, 2022 (in thousands):

	2023	2022
Billed	\$ 502,600	\$ 502,411
Unbilled	265,131	218,945
<b>Total accounts receivable, gross</b>	<b>767,731</b>	<b>721,356</b>
Allowance for doubtful accounts	(4,011)	(4,011)
<b>Total accounts receivable, net</b>	<b>\$ 763,720</b>	<b>\$ 717,345</b>

Billed accounts receivable represents amounts billed to clients that have not been collected. Unbilled accounts receivable represents amounts where the Company has a present contractual right to bill but an invoice has not been issued to the customer at the period-end date.

The allowance for doubtful accounts was determined based on consideration of trends in actual and forecasted credit quality of clients, including delinquency and payment history, type of client, such as a government agency or commercial sector client, and general economic conditions and particular industry conditions that may affect a client's ability to pay.

**Transaction Price Allocated to the Remaining Unsatisfied Performance Obligations**

The Company's remaining unsatisfied performance obligations ("RUPO") as of March 31, 2023 represent a measure of the total dollar value of work to be performed on contracts awarded and in-progress. The Company had \$6.1 billion in RUPO as of March 31, 2023.

RUPO will increase with awards of new contracts and decrease as the Company performs work and recognizes revenue on existing contracts. Projects are included within RUPO at such time the project is awarded and agreement on contract terms has been reached. The difference between RUPO and backlog relates to unexercised option years that are included within backlog and the value of Indefinite Delivery/Indefinite Quantity ("IDIQ") contracts included in backlog for which delivery orders have not been issued.

RUPO is comprised of: (a) original transaction price, (b) change orders for which written confirmations from our customers have been received, (c) pending change orders for which the Company expects to receive confirmations in the ordinary course of business, and (d) claim amounts that the Company has made against customers for which it has determined that it has a legal basis under existing contractual arrangements and a significant reversal of revenue is not probable, less revenue recognized to-date.

The Company expects to satisfy its RUPO as of March 31, 2023 over the following periods (in thousands):

Period RUPO Will Be Satisfied	Within One Year	Within One to Two Years	Thereafter
Federal Solutions	\$ 1,556,366	\$ 426,312	\$ 354,968
Critical Infrastructure	1,815,189	881,384	1,029,688
<b>Total</b>	<b>\$ 3,371,555</b>	<b>\$ 1,307,696</b>	<b>\$ 1,384,656</b>

## 6. Leases

The Company has operating and finance leases for corporate and project office spaces, vehicles, heavy machinery and office equipment. Our leases have remaining lease terms of one year to seven years, some of which may include options to extend the leases for up to five years, and some of which may include options to terminate the leases after the third year.

The components of lease costs for the three months ended March 31, 2023 and March 31, 2022 are as follows (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Operating lease cost	\$ 16,625	\$ 16,176
Short-term lease cost	3,663	3,480
Amortization of right-of-use assets	516	548
Interest on lease liabilities	33	21
Sublease income	(1,124)	(1,035)
Total lease cost	\$ 19,713	\$ 19,190

Supplemental cash flow information related to leases for the three months ended March 31, 2023 and March 31, 2022 is as follows (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Operating cash flows for operating leases	\$ 17,785	\$ 17,506
Operating cash flows for finance leases	33	21
Financing cash flows from finance leases	516	511
Right-of-use assets obtained in exchange for new operating lease liabilities	4,707	2,304
Right-of-use assets obtained in exchange for new finance lease liabilities	\$ 1,228	\$ -

Supplemental balance sheet and other information related to leases as of March 31, 2023 and December 31, 2022 are as follows (in thousands):

	March 31, 2023	December 31, 2022
<b>Operating Leases:</b>		
Right-of-use assets	\$ 148,095	\$ 155,090
<b>Lease liabilities:</b>		
Current	\$ 55,606	\$ 59,144
Long-term	107,482	111,417
Total operating lease liabilities	\$ 163,088	\$ 170,561
<b>Finance Leases:</b>		
Other noncurrent assets	\$ 4,677	\$ 3,965
Accrued expenses and other current liabilities	\$ 1,866	\$ 1,746
Other long-term liabilities	\$ 2,814	\$ 2,246
<b>Weighted Average Remaining Lease Term:</b>		
Operating leases	3.5 Year	3.6 years
Finance leases	2.8 Years	2.6 years
<b>Weighted Average Discount Rate:</b>		
Operating leases	3.5 %	3.4 %
Finance leases	3.5 %	2.8 %

As of March 31, 2023, the Company has no operating leases that have not yet commenced.

A maturity analysis of the future undiscounted cash flows associated with the Company's operating and finance lease liabilities as of March 31, 2023 is as follows (in thousands):

	Operating Leases	Finance Leases
2023 (remaining)	\$ 47,319	\$ 1,559
2024	47,657	1,620
2025	36,241	1,159
2026	21,466	542
2027	9,869	45
Thereafter	11,958	-
Total lease payments	174,510	4,925
Less: imputed interest	(11,422)	(245)
Total present value of lease liabilities	\$ 163,088	\$ 4,680

## 7. Goodwill

The following table summarizes the changes in the carrying value of goodwill by reporting segment from December 31, 2022 to March 31, 2023 (in thousands):

	December 31, 2022	Acquisitions	Foreign Exchange	March 31, 2023
Federal Solutions	\$ 1,591,563	\$ -	\$ -	\$ 1,591,563
Critical Infrastructure	70,287	-	63	70,350
<b>Total</b>	<b>\$ 1,661,850</b>	<b>\$ -</b>	<b>\$ 63</b>	<b>\$ 1,661,913</b>

The Company performed a qualitative triggering analysis and determined there was no triggering event indicating a potential impairment to the carrying value of its goodwill at March 31, 2023 and concluded there has not been an impairment.

## 8. Intangible Assets

The gross amount and accumulated amortization of intangible assets with finite useful lives included in "Intangible assets, net" on the consolidated balance sheets are as follows (in thousands except for years):

	March 31, 2023			December 31, 2022			Weighted Average Amortization Period (in years)
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	
Backlog	\$ 142,200	\$ (54,378)	\$ 87,822	\$ 142,200	\$ (45,903)	\$ 96,297	4
Customer relationships	293,730	(153,514)	140,216	293,730	(146,032)	147,698	9
Leases	120	(92)	28	120	(87)	33	6
Developed technology	16,600	(12,228)	4,372	16,600	(11,560)	5,040	5
Trade name	5,000	(4,208)	792	5,000	(3,083)	1,917	1
Non-compete agreements	3,350	(2,328)	1,022	3,350	(2,074)	1,276	3
In process research and development	1,800	-	1,800	1,800	-	1,800	n/a
Other intangibles	275	(210)	65	275	(209)	66	10
<b>Total intangible assets</b>	<b>\$ 463,075</b>	<b>\$ (226,958)</b>	<b>\$ 236,117</b>	<b>\$ 463,075</b>	<b>\$ (208,948)</b>	<b>\$ 254,127</b>	

The aggregate amortization expense of intangible assets for the three months ended March 31, 2023 and March 31, 2022 was \$18.0 million and \$20.1 million, respectively.

Estimated amortization expense for the remainder of the current fiscal year and in each of the next four years and beyond is as follows (in thousands):

	March 31, 2023
2023	\$ 50,245
2024	35,359
2025	29,818
2026	26,238
2027	25,319
Thereafter	67,338
<b>Total</b>	<b>\$ 234,317</b>

## 9. Property and Equipment, Net

Property and equipment consisted of the following at March 31, 2023 and December 31, 2022 (in thousands):

	March 31, 2023	December 31, 2022	Useful life (years)
Buildings and leasehold improvements	\$ 102,961	\$ 103,071	1-15
Furniture and equipment	86,462	85,088	3-10
Computer systems and equipment	156,794	152,511	3-10
Construction equipment	5,321	5,271	5-7
Construction in progress	21,622	21,952	
	373,160	367,893	
Accumulated depreciation	(278,401)	(271,843)	
Property and equipment, net	<u>\$ 94,759</u>	<u>\$ 96,050</u>	

Depreciation expense for the three months ended March 31, 2023 and March 31, 2022 was \$9.4 million and \$9.7 million, respectively.

## 10. Debt and Credit Facilities

Debt consisted of the following (in thousands):

	March 31, 2023	December 31, 2022
Long-Term Debt:		
Delayed draw term loan	\$ 350,000	\$ 350,000
Convertible senior notes	400,000	400,000
Revolving credit facility	-	-
Debt issuance costs	(5,860)	(6,395)
<b>Total</b>	<u>\$ 744,140</u>	<u>\$ 743,605</u>

### Delayed Draw Term Loan

In September 2022, the Company entered into a \$350 million unsecured Delayed Draw Term Loan with an increase option of up to \$150 million (the "2022 Delayed Draw Term Loan"). Proceeds of the 2022 Delayed Draw Term Loan Agreement may be used (a) to pay off in full, or partially payoff, the Company's existing Senior Notes, (b) to prepay revolving loans outstanding under the Revolving Credit Agreement (as defined below), or (c) for working capital, capital expenditures and other lawful corporate purposes. The Company drew \$350.0 million from the 2022 Delayed Draw Term Loan in November 2022. The Company incurred \$0.9 million of debt issuance costs in connection with the delayed draw term loan as of December 31, 2022. These costs are presented as a direct deduction from long-term debt on the face of the balance sheet. Interest expense related to the Delayed Draw Term Loan was \$5.1 million for the three months ended March 31, 2023. The amortization of debt issuance costs and interest expense is recorded in "Interest expense" on the consolidated statements of income. As of March 31, 2023 and December 31, 2022, there was \$350.0 million outstanding under the Delayed Draw Term Loan. The rates on March 31, 2023 and December 31, 2022 were 6.1% and 5.7%, respectively.

The 2022 Delayed Draw Term Loan has a three-year maturity and permits the Company to borrow in U.S. dollars. The 2022 Delayed Draw Term Loan does not require any amortization payments by the Company. Depending on the Company's consolidated leverage ratio (or debt rating after such time as the Company has such rating), borrowings under the 2022 Delayed Draw Term Loan Agreement will bear interest at either an adjusted Term SOFR benchmark rate plus a margin between 0.875% and 1.500% or a base rate plus a margin of between 0% and 0.500% and will initially bear interest at the middle of this range. The Company will pay a ticking fee on unused term loan commitments at a rate of 0.175% commencing with the date that is ninety (90) days after the Closing Date. Amounts outstanding under the 2022 Delayed Draw Term Loan Agreement may be prepaid at the option of the Company without premium or penalty, subject to customary breakage fees in connection with the prepayment of benchmark rate loans.

### **Convertible Senior Notes**

In August 2020, the Company issued an aggregate \$400.0 million of 0.25% Convertible Senior Notes due 2025, including the exercise of a \$50.0 million initial purchasers' option. The Company received proceeds from the issuance and sale of the Convertible Senior Notes of \$389.7 million, net of \$10.3 million of transaction fees and other third-party offering expenses. The Convertible Senior Notes accrue interest at a rate of 0.25% per annum, payable semi-annually on February 15 and August 15 of each year beginning on February 15, 2021, and will mature on August 15, 2025, unless earlier repurchased, redeemed or converted.

The Convertible Senior Notes are the Company's senior unsecured obligations and will rank senior in right of payment to any of the Company's indebtedness that is expressly subordinated in right of payment to the Notes; equal in right of payment to any of the Company's unsecured indebtedness that is not so subordinated; effectively junior in right of payment to any of the Company's secured indebtedness, to the extent of the value of the assets securing such indebtedness; and structurally junior to all indebtedness and other liabilities (including trade payables) of the Company's subsidiaries

Each \$1,000 of principal of the Notes will initially be convertible into 22.2913 shares of our common stock, which is equivalent to an initial conversion price of \$44.86 per share, subject to adjustment upon the occurrence of specified events. On or after March 15, 2025 until the close of business on the second scheduled trading day immediately preceding the maturity date of the Convertible Senior Notes, holders may convert all or a portion of their Convertible Senior Notes, regardless of the conditions below.

Prior to the close of business on the business day immediately preceding March 15, 2025, the Notes will be convertible at the option of the holders thereof only under the following circumstances:

- during any calendar quarter commencing after the calendar quarter ending on December 31, 2021, if the last reported sale price of the Company's common stock for at least 20 trading days, whether or not consecutive, during a period of 30 consecutive trading days ending on, and including the last trading day of the immediately preceding calendar quarter, is greater than or equal to 130% of the conversion price on each applicable trading day;
- during the five business day period after any five consecutive trading day period in which, for each trading day of that period, the trading price per \$1,000 principal amount of Convertible Senior Notes for such trading day was less than 98% of the product of the last reported sale price of the Company's common stock and the conversion rate on each such trading day;
- if the Company calls such Convertible Senior Notes for redemption; or
- upon the occurrence of specified corporate events described in the Indenture.

The Company may redeem all or any portion of the Convertible Senior Notes for cash, at its option, on or after August 21, 2023 and before the 51<sup>st</sup> scheduled trading day immediately before the maturity date at a redemption price equal to 100% of the principal amount of the Notes to be redeemed, plus accrued and unpaid interest, but only if the last reported sale price per share of the Company's common stock exceeds 130% of the conversion price for a specified period of time. In addition, calling any Convertible Senior Note for redemption will constitute a Make-Whole Fundamental Change with respect to that Convertible Senior Note, in which case the conversion rate applicable to the conversion of that Convertible Senior Note will be increased in certain circumstances if it is converted after it is called for redemption.

Upon the occurrence of a fundamental change prior to the maturity date of the Convertible Senior Notes, holders of the Convertible Senior Notes may require the Company to repurchase all or a portion of the Convertible Senior Notes for cash at a price equal to 100% of the principal amount of the Convertible Senior Notes to be repurchased, plus any accrued and unpaid interest to, but excluding, the fundamental change repurchase date.

Upon conversion, the Company may settle the Convertible Senior Notes for cash, shares of the Company's common stock, or a combination thereof, at the Company's option. If the Company satisfies its conversion obligation solely in cash or through payment and delivery of a combination of cash and shares of the Company's common stock, the amount of cash and shares of common stock due upon conversion will be based on a daily conversion value calculated on a proportionate basis for each trading day in a 50-trading day observation period.

The Company recognized interest expense of \$0.7 million for both the three months ended March 31, 2023 and March 31, 2022. As of March 31, 2023 and December 31, 2022, the carrying value of the Notes was \$400.0 million.

### ***Revolving Credit Facility***

In June 2021, the Company entered into a \$650 million unsecured revolving credit facility (the "Credit Agreement"). The Company incurred \$1.9 million of costs in connection with this Credit Agreement. The 2021 Credit Agreement replaced an existing Fifth Amended and Restated Credit Agreement dated as of November 15, 2017. Under the new agreement, the Company's revolving credit facility was increased from \$550 million to \$650 million. The credit facility has a five-year maturity, which may be extended up to two times for periods determined by the Company and the applicable extending lenders, and permits the Company to borrow in U.S. dollars, certain specified foreign currencies, and each other currency that may be approved in accordance with the 2021 Facility. The borrowings under the Credit Agreement bear interest at either the Term SOFR rate plus a margin between 1.0% and 1.625% or a base rate (as defined in the Credit Agreement) plus a margin of between 0% and 0.625%. The rates on March 31, 2023 and December 31, 2022 were 6.2% and 5.7%, respectively. Borrowings under this Credit Agreement are guaranteed by certain Company operating subsidiaries. Letters of credit commitments outstanding under this agreement aggregated to \$43.9 million and \$44.5 million at March 31, 2023 and December 31, 2022, respectively, which reduced borrowing limits available to the Company. Interest expense related to the Credit Agreement was \$0.1 million and \$0.1 million for the three months ended March 31, 2023 and March 31, 2022, respectively. There were no loan amounts outstanding under the Credit Agreement at March 31, 2023.

The Credit Agreement includes various covenants, including restrictions on indebtedness, liens, acquisitions, investments or dispositions, payment of dividends and maintenance of certain financial ratios and conditions. The Company was in compliance with these covenants at March 31, 2023 and December 31, 2022.

### ***Letters of Credit***

The Company also has in place several secondary bank credit lines for issuing letters of credit, principally for foreign contracts, to support performance and completion guarantees. Letters of credit commitments outstanding under these bank lines aggregated approximately \$224.3 million and \$222.5 million at March 31, 2023 and December 31, 2022, respectively.

### ***Convertible Note Hedge and Warrant Transactions***

In connection with the sale of the Convertible Senior Notes, the Company purchased a bond hedge designed to mitigate the potential dilution from the conversion of the Convertible Senior Notes. Under the five-year term of the bond hedge, upon a conversion of the bonds, the Company will receive the number of shares of common stock equal to the remaining common stock deliverable upon conversion of the Convertible Senior Notes if the conversion value exceeds the principal amount of the Notes. The aggregate number of shares that the Company could be obligated to issue upon



conversion of the Convertible Senior Notes is approximately 8.9 million shares. The cost of the convertible note hedge transactions was \$55.0 million.

The cost of the convertible note hedge was partially offset by the Company's sale of warrants to acquire approximately 8.9 million shares of the Company's common stock. The warrants were initially exercisable at a price of at least \$66.46 per share and are subject to customary adjustments upon the occurrence of certain events, such as the payment of dividends. The Company received \$13.8 million in cash proceeds from the sales of these warrants.

The bond hedge and warrant transactions effectively increased the conversion price associated with the Convertible Senior Notes during the term of these transactions from 35%, or \$44.86, to 100%, or \$66.46, at their issuance, thereby reducing the dilutive economic effect to shareholders upon actual conversion.

The bond hedges and warrants are indexed to, and potentially settled in, shares of the Company's common stock. The net cost of \$41.2 million for the purchase of the bond hedges and sale of the warrants was recorded as a reduction to additional paid-in capital in the consolidated balance sheets.

At issuance, the Company recorded a deferred tax liability of \$16.2 million related to the Convertible Senior Notes debt discount and the capitalized debt issuance costs. The Company also recorded a deferred tax asset of \$16.5 million related to the convertible note hedge transactions and the tax basis of the capitalized debt issuance costs through additional paid-in capital. The deferred tax liability and deferred tax asset were included net in "Deferred tax assets" on the consolidated balance sheets. Upon adoption of ASU 2020-06, the Company reversed the deferred tax liability of \$13.9 million that the Company had recorded at issuance related to the Convertible Senior Note debt discount and recorded an additional deferred tax liability of \$0.4 million related to the capitalized debt issuance costs. In addition, the Company recorded a \$0.9 million adjustment to the deferred tax asset through retained earnings related to the tax effect of book accretion recorded in 2020 and reversed upon adoption.

## 11. Income Taxes

The Company's effective tax rate was 24.6% and 25.4% for the three months ended March 31, 2023 and March 31, 2022, respectively. The change in the effective tax rate was due primarily to a discrete tax benefit from equity-based compensation, partially offset by an increase in withholding taxes, and a change in the jurisdictional mix of earnings. The difference between the effective tax rate and the statutory U.S. Federal income tax rate of 21% for the three months ended March 31, 2023 primarily relates to state income taxes and foreign withholding taxes, partially offset by benefits related to untaxed income attributable to noncontrolling interests and federal research tax credits.

As of March 31, 2023, the Company's deferred tax assets were subject to a valuation allowance of \$28.6 million primarily related to foreign net operating loss carryforwards, foreign tax credit carryforwards, and capital losses that the Company has determined are not more-likely-than-not to be realized. The factors used to assess the likelihood of realization include: the past performance of the entities, forecasts of future taxable income, future reversals of existing taxable temporary differences, and available tax planning strategies that could be implemented to realize the deferred tax assets. The ability or failure to achieve the forecasted taxable income in these entities could affect the ultimate realization of deferred tax assets.

As of March 31, 2023 and December 31, 2022, the liability for income taxes associated with uncertain tax positions was \$22.4 million and \$22.8 million, respectively. It is reasonably possible that the Company may realize a decrease in our uncertain tax positions of approximately \$1.8 million during the next 12 months as a result of concluding various tax audits and closing tax years.

Although the Company believes its reserves for its tax positions are reasonable, the final outcome of tax audits could be materially different, both favorably and unfavorably. It is reasonably possible that certain audits may conclude in the next 12 months and that the unrecognized tax benefits the Company has recorded in relation to these tax years may change compared to the liabilities recorded for these periods. However, it is not currently possible to estimate the amount, if any, of such change.

## 12. Contingencies

The Company is subject to certain lawsuits, claims and assessments that arise in the ordinary course of business. Additionally, the Company has been named as a defendant in lawsuits alleging personal injuries as a result of contact with asbestos products at various project sites. Management believes that any significant costs relating to these claims will be reimbursed by applicable insurance and, although there can be no assurance that these matters will be resolved favorably, management believes that the ultimate resolution of any of these claims will not have a material adverse effect on our consolidated financial position, results of operations, or cash flows. A liability is recorded when it is both probable that a loss has been incurred and the amount of loss or range of loss can be reasonably estimated. When using a range of loss estimate, the Company records the liability using the low end of the range unless some amount within the range of loss appears at that time to be a better estimate than any other amount in the range. The Company records a corresponding receivable for costs covered under its insurance policies. Management judgment is required to determine the outcome and the estimated amount of a loss related to such matters. Management believes that there are no claims or assessments outstanding which would materially affect the consolidated results of operations or the Company's financial position.

In September 2015, a former Parsons employee filed an action in the United States District Court for the Northern District of Alabama against us as a qui tam relator on behalf of the United States (the "Relator") alleging violation of the False Claims Act. The plaintiff alleges that, as a result of these actions, the United States paid in excess of \$1 million per month between February and September 2006 that it should have paid to another contractor, plus \$2.9 million to acquire vehicles for the contractor defendant to perform its security services. The lawsuit sought (i) that we cease and desist from violating the False Claims Act, (ii) monetary damages equal to three times the amount of damages that the United States has sustained because of our alleged violations, plus a civil penalty of not less than \$5,500 and not more than \$11,000 for each alleged violation of the False Claims Act, (iii) monetary damages equal to the maximum amount allowed pursuant to §3730(d) of the False Claims Act, and (iv) Relator's costs for this action, including recovery of attorneys' fees and costs incurred in the lawsuit. The United States government did not intervene in this matter as it is allowed to do so under the statute. The parties are concluding discovery and we anticipate that the court will hear dispositive and/or pre-trial motions in early or mid-2023. Depending upon the court's rulings upon such motions, a trial may be scheduled in 2023.

Federal government contracts are subject to audits, which are performed for the most part by the Defense Contract Audit Agency ("DCAA"). Audits by the DCAA and other agencies consist of reviews of our overhead rates, operating systems and cost proposals to ensure that we account for such costs in accordance with the Cost Accounting Standards ("CAS"). If the DCAA determines we have not accounted for such costs in accordance with the CAS, the DCAA may disallow these costs. The disallowance of such costs may result in a reduction of revenue and additional liability for the Company. Historically, the Company has not experienced any material disallowed costs as a result of government audits. However, the Company can provide no assurance that the DCAA or other government audits will not result in material disallowances for incurred costs in the future. All audits of costs incurred on work performed through 2013 have been closed, and years thereafter remain open.

Although there can be no assurance that these matters will be resolved favorably, management believes that their ultimate resolution will not have a material adverse impact on the Company's consolidated financial position, results of operations, or cash flows.

## 13. Retirement Benefit Plan

The Company's principal retirement benefit plan is the Parsons Employee Stock Ownership Plan ("ESOP"), a stock bonus plan, established in 1975 to cover eligible employees of the Company and certain affiliated companies. Contributions of treasury stock to the ESOP are made annually in amounts determined by the Company's board of directors and are held in trust for the sole benefit of the participants. Shares allocated to a participant's account are fully vested after three years of credited service, or in the event(s) of reaching age 65, death or disability while an active employee of the Company. As of March 31, 2023 and December 31, 2022, total shares of the Company's common stock outstanding were 104,814,619 and 104,702,996, respectively, of which 62,565,812 and 63,742,151, respectively, were held by the ESOP.

A participant's interest in their ESOP account is redeemable upon certain events, including retirement, death, termination due to permanent disability, a severe financial hardship following termination of employment, certain conflicts of interest following termination of employment, or the exercise of diversification rights. Distributions from the ESOP of participants' interests are made in the Company's common stock based on quoted prices of a share of the Company's common stock on the NYSE. A participant will be able to sell such shares of common stock in the market, subject to any requirements of the federal securities laws.

Total ESOP contribution expense was \$14.4 million and \$13.1 million for the three months ended March 31, 2023 and March 31, 2022, respectively. The expense is recorded in “Direct costs of contracts” and “Selling, general and administrative expense” in the consolidated statements of income. The fiscal 2023 ESOP contribution has not yet been made. The amount is currently included in accrued liabilities.

#### 14. Investments in and Advances to Joint Ventures

The Company participates in joint ventures to bid, negotiate and complete specific projects. The Company is required to consolidate these joint ventures if it holds the majority voting interest or if the Company meets the criteria under the consolidation model, as described below.

The Company performs an analysis to determine whether its variable interests give the Company a controlling financial interest in a Variable Interest Entity (“VIE”) for which the Company is the primary beneficiary and should, therefore, be consolidated. Such analysis requires the Company to assess whether it has the power to direct the activities of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE.

The Company analyzed all of its joint ventures and classified them into two groups: (1) joint ventures that must be consolidated because they are either not VIEs and the Company holds the majority voting interest, or because they are VIEs and the Company is the primary beneficiary; and (2) joint ventures that do not need to be consolidated because they are either not VIEs and the Company holds a minority voting interest, or because they are VIEs and the Company is not the primary beneficiary.

Many of the Company’s joint venture agreements provide for capital calls to fund operations, as necessary; however, such funding is infrequent and is not anticipated to be material.

Letters of credit outstanding described in “Note 10 – Debt and Credit Facilities” that relate to project ventures are \$105.9 million and \$106.8 million at March 31, 2023 and December 31, 2022.

In the table below, aggregated financial information relating to the Company’s joint ventures is provided because their nature, risk and reward characteristics are similar. None of the Company’s current joint ventures that meet the characteristics of a VIE are individually significant to the consolidated financial statements.

##### Consolidated Joint Ventures

The following represents financial information for consolidated joint ventures included in the consolidated financial statements (in thousands):

	March 31, 2023	December 31, 2022
Current assets	\$ 331,742	\$ 289,837
Noncurrent assets	10,693	9,961
Total assets	342,435	299,798
Current liabilities	216,682	194,701
Noncurrent liabilities	3,871	3,763
Total liabilities	220,553	198,464
Total joint venture equity	\$ 121,882	\$ 101,334

	Three Months Ended	
	March 31, 2023	March 31, 2022
Revenue	\$ 161,484	\$ 95,534
Costs	141,598	88,842
Net income	\$ 19,886	\$ 6,692
Net income attributable to noncontrolling interests	\$ 9,723	\$ 3,176

The assets of the consolidated joint ventures are restricted for use only by the particular joint venture and are not available for the Company’s general operations.

### Unconsolidated Joint Ventures

The Company accounts for its unconsolidated joint ventures using the equity method of accounting. Under this method, the Company recognizes its proportionate share of the net earnings of these joint ventures as "Equity in (losses) earnings of unconsolidated joint ventures" in the consolidated statements of income. The Company's maximum exposure to loss as a result of its investments in unconsolidated joint ventures is typically limited to the aggregate of the carrying value of the investment and future funding commitments.

The following represents the financial information of the Company's unconsolidated joint ventures as presented in their unaudited financial statements (in thousands):

	March 31, 2023	December 31, 2022
Current assets	\$ 1,291,910	\$ 1,610,246
Noncurrent assets	493,501	491,658
Total assets	1,785,411	2,101,904
Current liabilities	848,105	1,255,297
Noncurrent liabilities	540,967	468,056
Total liabilities	1,389,072	1,723,353
Total joint venture equity	\$ 396,339	\$ 378,551
Investments in and advances to unconsolidated joint ventures	\$ 107,416	\$ 107,425

	Three Months Ended	
	March 31, 2023	March 31, 2022
Revenue	\$ 349,157	\$ 384,581
Costs	359,395	373,286
Net income	\$ (10,238)	\$ 11,295
Equity in (losses) earnings of unconsolidated joint ventures	\$ (5,840)	\$ 5,598

The Company had net contributions to its unconsolidated joint ventures for the three months ended March 31, 2023 of \$4.8 million and received net distributions from its unconsolidated joint ventures for the three months ended March 31, 2022 of \$2.8 million.

For the three months ended March 31, 2023, the Company recorded a \$6.8 million adjustment on an unconsolidated joint venture in the Critical Infrastructure segment from lower margin change orders resulting in profits being delayed to future periods. For the three months ended March 31, 2023, this adjustment decreased operating and net income by \$6.8 million and \$5.1 million, respectively, and decreased diluted earnings per share by \$0.04.

### 15. Related Party Transactions

The Company often provides services to unconsolidated joint ventures and revenues include amounts related to recovering costs for these services. Revenues related to services the Company provided to unconsolidated joint ventures for the three months ended March 31, 2023 and March 31, 2022 were \$50.9 million and \$47.3 million, respectively. For the three months ended March 31, 2023 and March 31, 2022, the Company incurred \$39.2 million and \$33.7 million, respectively, of reimbursable costs. The revenue and reimbursable cost prior period amounts have been updated to reflect all joint ventures for the comparable period. Amounts included in the consolidated balance sheets related to services the Company provided to unconsolidated joint ventures are as follows (in thousands):

	March 31, 2023	December 31, 2022
Accounts receivable	\$ 46,984	\$ 40,320
Contract assets	32,217	30,578
Contract liabilities	14,407	14,906

### 16. Fair Value of Financial Instruments

The authoritative guidance on fair value measurement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (referred to as an "exit price"). At March 31, 2023 and December 31, 2022, the Company's financial instruments include

cash, cash equivalents, accounts receivable, accounts payable, and other liabilities. The fair values of these financial instruments approximate their carrying values due to their short-term maturities.

Investments measured at fair value are based on one or more of the following three valuation techniques:

- *Market approach*—Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- *Cost approach*—Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and
- *Income approach*—Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing models and lattice models).

In addition, the guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets and liabilities;
- Level 2 Pricing inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the instrument; and
- Level 3 Prices or valuations that require inputs that are both significant to the fair value measurements and unobservable.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Refer to Notes to Consolidated Financial Statements included in the Company's Form 10-K for the year ended December 31, 2022 for a more complete discussion of the various items within the consolidated financial statements measured at fair value and the methods used to determine fair value.

## 17. Earnings Per Share

The following tables reconcile the denominator and numerator used to compute basic earnings per share ("EPS") to the denominator and numerator used to compute diluted EPS for the three months ended March 31, 2023 and March 31, 2022. Basic EPS is computed using the weighted average number of shares outstanding during the period and income available to shareholders. Diluted EPS is computed similar to basic EPS, except the income available to shareholders is adjusted to add back interest expense, after tax, related to the Convertible Senior Note, and the weighted average number of shares outstanding is adjusted to reflect the dilutive effects of stock-based awards and shares underlying the Convertible Senior Note.

Convertible Senior Note dilution impact is calculated using the if-converted method which was required upon adoption of ASU 2020-06. As a result, the Company elected to adopt the if-converted method when the Convertible Senior Notes were issued during the third quarter of 2020. In connection with the offerings of the Notes, the Company entered into a convertible note hedge and warrants (see Note 10 Debt and Credit Facilities); however, the convertible note hedge is not considered when calculating dilutive shares given its impact is anti-dilutive. The impact of the bond hedge would offset the dilutive impact of the shares underlying the Convertible Senior Note. The warrants have a strike price above our average share price during the period and are out of the money and not included in the tables below.

Dilutive potential common shares include, when circumstances require, shares the Company could be obligated to issue from its Convertible Senior Notes and warrants (see Note 10 for further discussion) and stock-based awards. Shares to be provided to the Company from its bond hedge purchased concurrently with the issuance of Convertible Senior Notes are anti-dilutive and are not included in its diluted shares. Anti-dilutive stock-based awards excluded from the calculation of earnings per share for the three months ended March 31, 2023 and March 31, 2022 were 8,831 and 13,117, respectively.

The weighted average number of shares used to compute basic and diluted EPS were:

	Three Months Ended	
	March 31, 2023	March 31, 2022
Basic weighted average number of shares outstanding	104,805,195	103,768,636
Stock-based awards	1,031,742	779,834
Convertible senior notes	8,916,530	8,916,530
Diluted weighted average number of shares outstanding	114,753,467	113,465,000

The net income available to shareholders to compute basic and diluted EPS were (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Net income attributable to Parsons Corporation	\$ 25,553	\$ 20,667
Convertible senior notes if-converted method interest adjustment	551	540
Diluted net income attributable to Parsons Corporation	\$ 26,104	\$ 21,207

### Share Repurchases

In August 2021, the Company's Board of Directors authorized a stock repurchase program to repurchase up to \$100.0 million of shares of Commons stock. Repurchases under this stock repurchase program commenced on August 12, 2021. Any and all shares of Common Stock purchased by the Company pursuant to the program shall be retired upon their acquisition and shall not become treasury shares but instead shall resume the status of authorized but unissued shares of Common Stock. The table below presents information on this repurchase program:

	Three Months Ended	
	March 31, 2023	March 31, 2022
Total shares repurchased	139,398	151,436
Total shares retired	139,398	151,436
Average price paid per share	\$ 43.04	\$ 36.64

As of March 31, 2023, the Company has \$50.3 million remaining under the stock repurchase program.

### 18. Segment Information

The Company operates in two reportable segments: Federal Solutions and Critical Infrastructure.

The Federal Solutions segment provides advanced technical solutions to the U.S. government, delivering timely, cost-effective hardware, software and services for mission-critical projects. The segment provides advanced technologies, supporting national security missions in cybersecurity, missile defense, and military facility modernization, logistics support, hazardous material remediation and engineering services.

The Critical Infrastructure segment provides integrated engineering and management services for complex physical and digital infrastructure around the globe. The Critical Infrastructure segment is a technology innovator focused on next generation digital systems and complex structures. Industry leading capabilities in engineering and project management allow the Company to deliver significant value to customers by employing cutting-edge technologies, improving timelines and reducing costs.

The Company defines its reportable segments based on the way the chief operating decision maker ("CODM"), its Chair and Chief Executive Officer, evaluates the performance of each segment and manages the operations of the Company for purposes of allocating resources among the segments. The CODM evaluates segment operating performance using segment Revenue and segment Adjusted EBITDA attributable to Parsons Corporation.

The following table summarizes business segment revenue for the periods presented (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Federal Solutions revenue	\$ 634,546	\$ 491,629
Critical Infrastructure revenue	538,920	457,440
Total revenue	\$ 1,173,466	\$ 949,069

The Company defines Adjusted EBITDA attributable to Parsons Corporation as Adjusted EBITDA excluding Adjusted EBITDA attributable to noncontrolling interests. The Company defines Adjusted EBITDA as net income (loss) attributable to Parsons Corporation, adjusted to include net income (loss) attributable to noncontrolling interests and to exclude interest expense (net of interest income), provision for income taxes, depreciation and amortization and certain other items that are not considered in the evaluation of ongoing operating performance. These other items include net income (loss) attributable to noncontrolling interests, asset impairment charges, equity-based compensation, income and expense recognized on litigation matters, expenses incurred in connection with acquisitions and other non-recurring transaction costs and expenses related to our prior restructuring. The following table reconciles business segment Adjusted EBITDA attributable to Parsons Corporation to Net Income attributable to Parsons Corporation for the periods presented (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Adjusted EBITDA attributable to Parsons Corporation		
Federal Solutions	\$ 56,148	\$ 42,638
Critical Infrastructure	24,357	28,315
Adjusted EBITDA attributable to Parsons Corporation	80,505	70,953
Adjusted EBITDA attributable to noncontrolling interests	9,886	3,295
Depreciation and amortization	(28,359)	(30,509)
Interest expense, net	(5,665)	(3,873)
Income tax expense	(11,503)	(8,119)
Equity-based compensation expense	(6,703)	(3,898)
Transaction-related costs (a)	(1,618)	(2,398)
Restructuring expense (b)	(546)	(213)
Other (c)	(721)	(1,395)
Net income including noncontrolling interests	35,276	23,843
Net income attributable to noncontrolling interests	9,723	3,176
Net income attributable to Parsons Corporation	\$ 25,553	\$ 20,667

- (a) Reflects costs incurred in connection with acquisitions and other non-recurring transaction costs, primarily fees paid for professional services and employee retention.
- (b) Reflects costs associated with corporate restructuring initiatives.
- (c) Includes a combination of gain/loss related to sale of fixed assets, software implementation costs, and other individually insignificant items that are non-recurring in nature.

Asset information by segment is not a key measure of performance used by the CODM.

The following tables present revenues and property and equipment, net by geographic area (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Revenue		
North America	\$ 948,715	\$ 785,708
Middle East	217,398	158,063
Rest of World	7,353	5,298
Total Revenue	\$ 1,173,466	\$ 949,069

The geographic location of revenue is determined by the location of the customer.

	<u>March 31, 2023</u>	<u>December 31, 2022</u>
Property and Equipment, Net		
North America	\$ 89,022	\$ 91,217
Middle East	5,737	4,833
<b>Total Property and Equipment, Net</b>	<b>\$ 94,759</b>	<b>\$ 96,050</b>

North America includes revenue in the United States for the three months ended March 31, 2023 and March 31, 2022 of \$882.3 million and \$718.0 million, respectively. North America property and equipment, net includes \$82.5 million and \$84.4 million of property and equipment, net in the United States at March 31, 2023 and December 31, 2022, respectively.

The following table presents revenues by business units (in thousands):

	<b>Three Months Ended</b>	
	<u>March 31, 2023</u>	<u>March 31, 2022</u>
Revenue		
Defense and Intelligence	\$ 364,360	\$ 335,527
Engineered Systems	270,186	156,102
Federal Solutions revenues	634,546	491,629
Mobility Solutions	382,749	294,786
Connected Communities	156,171	162,654
Critical Infrastructure revenues	538,920	457,440
<b>Total Revenue</b>	<b>\$ 1,173,466</b>	<b>\$ 949,069</b>

Effective June 1, 2022, the Company made changes to its Federal Solutions business units by transferring a portion of legacy Defense and Intelligence business unit to the Engineered Systems business unit. The prior year information in the table above has been reclassified to conform to the business line changes.

## 19. Subsequent Events

On April 13, 2023, the Company entered into a merger agreement to acquire a 100% ownership interest in IPKeys Power Partners ("IPKeys"), a privately-owned company, for \$43.2 million from cash on hand. The merger brings IPKeys' established customer base, expanding Parsons' presence in two rapidly growing end markets: grid modernization and cyber resiliency for critical infrastructure. Headquartered in Tinton Falls, New Jersey, IPKeys is a trusted provider of enterprise software platform solutions that is actively delivering cyber and operational security to hundreds of electric, water, and gas utilities across North America. At the timing of the filing of this Form 10-Q, the Company has just started the process of obtaining the relevant data to make the required acquisition related disclosures.



**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion and analysis is intended to help investors understand our business, financial condition, results of operations, liquidity and capital resources. You should read this discussion together with our consolidated financial statements and related notes thereto included elsewhere in this Form 10-Q and in conjunction with the Company’s Form 10-K for the year ended December 31, 2022.

The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements in this discussion are forward-looking statements. These forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, the risks and uncertainties described in “Risk Factors” and “Special Note Regarding Forward-Looking Statements” in the Company’s Form 10-K for the year ended December 31, 2022. We undertake no obligation to revise publicly any forward-looking statements. Actual results may differ materially from those contained in any forward-looking statements.

# PARSONS CORPORATION

Delivering innovative solutions that make the world safer, healthier, and more connected.

## SEGMENTS



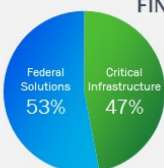
**Critical Infrastructure**  
Lead smart, sustainable infrastructure deployment



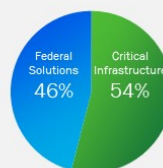
**Federal Solutions**  
Deliver information dominance across all domains

## FINANCIAL SNAPSHOT

**\$4.4B**  
Total Revenue  
Trailing 12-Months (Q1 2023)



**\$4.7B**  
Contract Awards  
Trailing 12-Months (Q1 2023)



## KEY FACTS AND FIGURES



**78**  
Years Of History



**~ 17K**  
Employees



**\$254M**  
Cash Flow From Operations  
Trailing 12-Months (Q1 2023)



**1.1X**  
Book-To-Bill Ratio  
Trailing 12-Months (Q1 2023)



**\$8.4B**  
Backlog As Of  
3/31/2023

## Overview

We are a leading provider of the integrated solutions and services required in today’s complex security environment and a world of digital transformation. We deliver innovative technology-driven solutions to customers worldwide. We have developed significant expertise and differentiated capabilities in key areas of cybersecurity, intelligence, missile defense, C5ISR, space, transportation, water/wastewater and environmental remediation. By combining our talented team of professionals and advanced technology, we solve complex technical challenges to enable a safer, smarter, more secure and more connected world.

We operate in two reporting segments, Federal Solutions and Critical Infrastructure. Our Federal Solutions business provides advanced technical solutions to the U.S. government. Our Critical Infrastructure business provides integrated engineering and management services for complex physical and digital infrastructure to state and local governments and large companies.

Our employees provide services pursuant to contracts that we are awarded by the customer and specific task orders relating to such contracts. These contracts are often multi-year, which provides us backlog and visibility on our revenues for future periods. Many of our contracts and task orders are subject to renewal and rebidding at the end of their term, and some are subject to the exercise of contract options and issuance of task orders by the applicable government

entity. In addition to focusing on increasing our revenues through increased contract awards and backlog, we focus our financial performance on margin expansion and cash flow.

### Key Metrics

We manage and assess the performance of our business by evaluating a variety of metrics. The following table sets forth selected key metrics (in thousands, except Book-to-Bill):

	March 31, 2023	March 31, 2022
Awards (year to date)	\$ 1,382,229	\$ 917,156
Backlog (1)	\$ 8,365,242	\$ 8,224,785
Book-to-Bill (year to date)	1.2	1.0

(1) Difference between our backlog of \$8.4 billion and our remaining unsatisfied performance obligations, or RUPO, of \$6.1 billion, each as of March 31, 2023, is due to (i) unissued task orders and unexercised option years, to the extent their issuance or exercise is probable, as well as (ii) contract awards, to the extent we believe contract execution and funding is probable.

### Awards

Awards generally represent the amount of revenue expected to be earned in the future from funded and unfunded contract awards received during the period. Contract awards include both new and re-compete contracts and task orders. Given that new contract awards generate growth, we closely track our new awards each year.

The following table summarizes the year to-date value of new awards for the periods presented below (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Federal Solutions	\$ 695,644	\$ 456,888
Critical Infrastructure	686,585	460,268
Total Awards	\$ 1,382,229	\$ 917,156

The change in new awards from year to year is primarily due to ordinary course fluctuations in our business. The volume of contract awards can fluctuate in any given period due to win rate and the timing and size of the awards issued by our customers. The increase in awards for the three months ended March 31, 2023 when compared to the corresponding period last year was primarily driven by significant awards in both our Federal Solutions and Critical Infrastructure segments.

### Backlog

We define backlog to include the following two components:

- **Funded**—Funded backlog represents future revenue anticipated from orders for services under existing contracts for which funding is appropriated or otherwise authorized.
- **Unfunded**—Unfunded backlog represents future revenue anticipated from orders for services under existing contracts for which funding has not been appropriated or otherwise authorized.

Backlog includes (i) unissued task orders and unexercised option years, to the extent their issuance or exercise is probable, as well as (ii) contract awards, to the extent we believe contract execution and funding is probable.

The following table summarizes the value of our backlog at the respective dates presented below (in thousands):

	March 31, 2023	March 31, 2022
Federal Solutions:		
Funded	\$ 1,694,740	\$ 1,300,476
Unfunded	3,175,568	3,883,550
<b>Total Federal Solutions</b>	<b>4,870,308</b>	<b>5,184,026</b>
Critical Infrastructure:		
Funded	3,445,068	2,976,099
Unfunded	49,866	64,660
<b>Total Critical Infrastructure</b>	<b>3,494,934</b>	<b>3,040,759</b>
<b>Total Backlog (1)</b>	<b>\$ 8,365,242</b>	<b>\$ 8,224,785</b>

- (1) Difference between our backlog of \$8.4 billion and our RUPO of \$6.1 billion, each as of March 31, 2023, is due to (i) unissued task orders and unexercised option years, to the extent their issuance or exercise is probable, as well as (ii) contract awards, to the extent we believe contract execution and funding is probable.

Our backlog includes orders under contracts that in some cases extend for several years. For example, the U.S. Congress generally appropriates funds for our U.S. federal government customers on a yearly basis, even though their contracts with us may call for performance that is expected to take a number of years to complete. As a result, our federal contracts typically are only partially funded at any point during their term. All or some of the work to be performed under the contracts may remain unfunded unless and until the U.S. Congress makes subsequent appropriations and the procuring agency allocates funding to the contract.

We expect to recognize \$3.4 billion of our funded backlog at March 31, 2023 as revenues in the following twelve months. However, our U.S. federal government customers may cancel their contracts with us at any time through a termination for convenience or may elect to not exercise option periods under such contracts. In the case of a termination for convenience, we would not receive anticipated future revenues, but would generally be permitted to recover all or a portion of our incurred costs and fees for work performed. See “Risk Factors—Risk Relating to Our Business—We may not realize the full value of our backlog, which may result in lower than expected revenue” in the Company’s Form 10-K for the year ended December 31, 2022.

The changes in backlog in both the Federal Solutions and Critical Infrastructure segments were primarily from ordinary course fluctuations in our business and the impacts related to the Company’s awards discussed above.

### **Book-to-Bill**

Book-to-bill is the ratio of total awards to total revenue recorded in the same period. Our management believes our book-to-bill ratio is a useful indicator of our potential future revenue growth in that it measures the rate at which we are generating new awards compared to the Company’s current revenue. To drive future revenue growth, our goal is for the level of awards in a given period to exceed the revenue booked. A book-to-bill ratio greater than 1.0 indicates that awards generated in a given period exceeded the revenue recognized in the same period, while a book-to-bill ratio of less than 1.0 indicates that awards generated in such period were less than the revenue recognized in such period. The following table sets forth the book-to-bill ratio for the periods presented below:

	Three Months Ended	
	March 31, 2023	March 31, 2022
Federal Solutions	1.1	0.9
Critical Infrastructure	1.3	1.0
<b>Overall</b>	<b>1.2</b>	<b>1.0</b>

### **Factors and Trends Affecting Our Results of Operations**

We believe that the financial performance of our business and our future success are dependent upon many factors, including those highlighted in this section. Our operating performance will depend upon many variables, including the success of our growth strategies and the timing and size of investments and expenditures that we choose to undertake, as well as market growth and other factors that are not within our control.

## **Government Spending**

Changes in the relative mix of government spending and areas of spending growth, with shifts in priorities on homeland security, intelligence, defense-related programs, infrastructure and urbanization, and continued increased spending on technology and innovation, including cybersecurity, artificial intelligence, connected communities and physical infrastructure, could impact our business and results of operations. Cost-cutting and efficiency initiatives, current and future budget restrictions, spending cuts and other efforts to reduce government spending could cause our government customers to reduce or delay funding or invest appropriated funds on a less consistent basis or not at all, and demand for our solutions or services could diminish. Furthermore, any disruption in the functioning of government agencies, including as a result of government closures and shutdowns, could have a negative impact on our operations and cause us to lose revenue or incur additional costs due to, among other things, our inability to deploy our staff to customer locations or facilities as a result of such disruptions.

## **Federal Budget Uncertainty**

There is uncertainty around the timing, extent, nature and effect of Congressional and other U.S. government actions to address budgetary constraints, caps on the discretionary budget for defense and non-defense departments and agencies, and the ability of Congress to determine how to allocate the available budget authority and pass appropriations bills to fund both U.S. government departments and agencies that are, and those that are not, subject to the caps. Additionally, budget deficits and the growing U.S. national debt increase pressure on the U.S. government to reduce federal spending across all federal agencies, with uncertainty about the size and timing of those reductions. Furthermore, delays in the completion of future U.S. government budgets could in the future delay procurement of the federal government services we provide. A reduction in the amount of, or delays, or cancellations of funding for, services that we are contracted to provide to the U.S. government as a result of any of these impacts or related initiatives, legislation or otherwise could have a material adverse effect on our business and results of operations.

## **Regulations**

Increased audit, review, investigation and general scrutiny by government agencies of performance under government contracts and compliance with the terms of those contracts and applicable laws could affect our operating results. Negative publicity and increased scrutiny of government contractors in general, including us, relating to government expenditures for contractor services and incidents involving the mishandling of sensitive or classified information, as well as the increasingly complex requirements of the U.S. Department of Defense and the U.S. Intelligence Community, including those related to cybersecurity, could impact our ability to perform in the markets we serve.

## **Competitive Markets**

The industries we operate in consist of a large number of enterprises ranging from small, niche-oriented companies to multi-billion-dollar corporations that serve many government and commercial customers. We compete on the basis of our technical expertise, technological innovation, our ability to deliver cost-effective multi-faceted services in a timely manner, our reputation and relationships with our customers, qualified and/or security-clearance personnel, and pricing. We believe that we are uniquely positioned to take advantage of the markets in which we operate because of our proven track record, long-term customer relationships, technology innovation, scalable and agile business offerings and world class talent. Our ability to effectively deliver on project engagements and successfully assist our customers affects our ability to win new contracts and drives our financial performance.

## **Acquired Operations**

### *Xator Corporation*

On May 31, 2022, the Company acquired Xator Corporation for \$388.3 million. This strategic acquisition expands Parsons' presence within the U.S. Special Operations Command, the Intelligence Community, Federal Civilian customers, and global critical infrastructure markets, while providing new customer access at the Department of State. Xator also expands Parsons' customer base and brings differentiated technical capabilities in critical infrastructure protection, counter-unmanned aircraft systems (cUAS), intelligence and cyber solutions, biometrics, and global threat assessment and operations, increasing our addressable market in both the Federal Solutions and Critical Infrastructure segments. The financial results of Xator have been included in our consolidated results of operations from May 31, 2022 onward.

## Seasonality

Our results may be affected by variances as a result of weather conditions and contract award seasonality impacts that we experience across our businesses. The latter issue is typically driven by the U.S. federal government fiscal year-end, September 30. While not certain, it is not uncommon for U.S. government agencies to award task orders or complete other contract actions in the weeks before the end of the U.S. federal government fiscal year in order to avoid the loss of unexpended U.S. federal government fiscal year funds. In addition, we have also historically experienced higher bid and proposal costs in the months leading up to the U.S. federal government fiscal year-end as we pursue new contract opportunities expected to be awarded early in the following U.S. federal government fiscal year as a result of funding appropriated for that U.S. federal government fiscal year. Furthermore, many U.S. state governments with fiscal years ending on June 30 tend to accelerate spending during their first quarter, when new funding becomes available. We may continue to experience this seasonality in future periods, and our results of operations may be affected by it.

## Results of Operations

### Revenue

Our revenue consists of both services provided by our employees and pass-through fees from subcontractors and other direct costs. Our Federal Solutions segment derives revenue primarily from the U.S. federal government and our Critical Infrastructure segment derives revenue primarily from government and commercial customers.

We enter into the following types of contracts with our customers:

- Under cost-plus contracts, we are reimbursed for allowable or otherwise defined costs incurred, plus a fee. The contracts may also include incentives for various performance criteria, including quality, timeliness, safety and cost-effectiveness. In addition, costs are generally subject to review by clients and regulatory audit agencies, and such reviews could result in costs being disputed as non-reimbursable under the terms of the contract.
- Under time-and-materials contracts, hourly billing rates are negotiated and charged to clients based on the actual time spent on a project. In addition, clients reimburse actual out-of-pocket costs for other direct costs and expenses that are incurred in connection with the performance under the contract.
- Under fixed-price contracts, clients pay an agreed fixed-amount negotiated in advance for a specified scope of work.

Refer to “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates” and “Note 2—Summary of Significant Accounting Policies” in the notes to our consolidated financial statements included in the Company’s Form 10-K for the year ended December 31, 2022 for a description of our policies on revenue recognition.

The table below presents the percentage of total revenue for each type of contract.

	Three Months Ended	
	March 31, 2023	March 31, 2022
Fixed-price	29.1%	25.4%
Time-and-materials	27.1%	27.7%
Cost-plus	43.8%	46.9%

The amount of risk and potential reward varies under each type of contract. Under cost-plus contracts, there is limited financial risk, because we are reimbursed for all allowable costs up to a ceiling. However, profit margins on this type of contract tend to be lower than on time-and-materials and fixed-price contracts. Under time-and-materials contracts, we are reimbursed for the hours worked using the predetermined hourly rates for each labor category. In addition, we are typically reimbursed for other direct contract costs and expenses at cost. We assume financial risk on time-and-materials contracts because our labor costs may exceed the negotiated billing rates. Profit margins on well-managed time-and-materials contracts tend to be higher than profit margins on cost-plus contracts as long as we are able to staff those contracts with people who have an appropriate skill set. Under fixed-price contracts, we are required to deliver the objectives under the contract for a pre-determined price. Compared to time-and-materials and cost-plus contracts, fixed-price contracts generally offer higher profit margin opportunities because we receive the full benefit of any cost savings, but they also generally involve greater financial risk because we bear the risk of any cost overruns. In the aggregate, the contract type mix in our revenue for any given period will affect that period's profitability. Over time, we have experienced a relatively stable contract mix.

Our recognition of profit on long-term contracts requires the use of assumptions related to transaction price and total cost of completion. Estimates are continually evaluated as work progresses and are revised when necessary. When a change in estimated cost or transaction price is determined to have an impact on contract profit, we record a positive or negative adjustment to revenue.

### **Joint Ventures**

We conduct a portion of our business through joint ventures or similar partnership arrangements. For the joint ventures we control, we consolidate all the revenues and expenses in our consolidated statements of income (including revenues and expenses attributable to noncontrolling interests). For the joint ventures we do not control, we recognize equity in (losses) earnings of unconsolidated joint ventures. Our revenues included amounts related to services we provided to our unconsolidated joint ventures for the three months ended March 31, 2023 and March 31, 2022 of \$50.9 million and \$47.3 million, respectively.

### **Operating costs and expenses**

Operating costs and expenses primarily include direct costs of contracts and selling, general and administrative expenses. Costs associated with compensation-related expenses for our people and facilities, which includes ESOP contribution expenses, are the most significant component of our operating expenses. Total ESOP contribution expense for the three months ended March 31, 2023 and March 31, 2022 was \$14.4 million and \$13.1 million, respectively, and is recorded in "Direct cost of contracts" and "Selling, general and administrative expenses."

Direct costs of contracts consist of direct labor and associated fringe benefits, indirect overhead, subcontractor and materials ("pass-through costs"), travel expenses and other expenses incurred to perform on contracts.

Selling, general and administrative expenses ("SG&A") include salaries and wages and fringe benefits of our employees not performing work directly for customers, facility costs and other costs related to these indirect functions.

### **Other income and expenses**

Other income and expenses primarily consist of interest income, interest expense and other income, net.

Interest income primarily consists of interest earned on U.S. government money market funds.

Interest expense consists of interest expense incurred under our Senior Notes, Convertible Senior Notes, and Credit Agreement.

Other income, net primarily consists of gain or loss on sale of assets, sublease income and transaction gain or loss related to movements in foreign currency exchange rates.

## Adjusted EBITDA

The following table sets forth Adjusted EBITDA, Net Income Margin, and Adjusted EBITDA Margin for the three months ended March 31, 2023 and March 31, 2022.

(U.S. dollars in thousands)	Three Months Ended	
	March 31, 2023	March 31, 2022
Adjusted EBITDA (1)	\$ 90,391	\$ 74,248
Net Income Margin (2)	3.0 %	2.5 %
Adjusted EBITDA Margin (3)	7.7 %	7.8 %

- (1) A reconciliation of net income attributable to Parsons Corporation to Adjusted EBITDA is set forth below (in thousands).
- (2) Net Income Margin is calculated as net income including noncontrolling interest divided by revenue in the applicable period
- (3) Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by revenue in the applicable period.

	Three Months Ended	
	March 31, 2023	March 31, 2022
Net income attributable to Parsons Corporation	\$ 25,553	\$ 20,667
Interest expense, net	5,665	3,873
Income tax expense	11,503	8,119
Depreciation and amortization	28,359	30,509
Net income attributable to noncontrolling interests	9,723	3,176
Equity-based compensation	6,703	3,898
Transaction-related costs (a)	1,618	2,398
Restructuring (b)	546	213
Other (c)	721	1,395
Adjusted EBITDA	\$ 90,391	\$ 74,248

- (a) Reflects costs incurred in connection with acquisitions and other non-recurring transaction costs, primarily fees paid for professional services and employee retention.
- (b) Reflects costs associated with our corporate restructuring initiatives.
- (c) Includes a combination of gain/loss related to sale of fixed assets, software implementation costs, and other individually insignificant items that are non-recurring in nature.

Adjusted EBITDA is a supplemental measure of our operating performance used by management and our board of directors to assess our financial performance both on a segment and on a consolidated basis. We discuss Adjusted EBITDA because our management uses this measure for business planning purposes, including to manage the business against internal projected results of operations and measure the performance of the business generally. Adjusted EBITDA is frequently used by analysts, investors and other interested parties to evaluate companies in our industry.

Adjusted EBITDA is not a GAAP measure of our financial performance or liquidity and should not be considered as an alternative to net income as a measure of financial performance or cash flows from operations as measures of liquidity, or any other performance measure derived in accordance with GAAP. We define Adjusted EBITDA as net income (loss) attributable to Parsons Corporation, adjusted to include net income (loss) attributable to noncontrolling interests and to exclude interest expense (net of interest income), provision for income taxes, depreciation and amortization and certain other items that we do not consider in our evaluation of ongoing operating performance. These other items include, among other things, impairment of goodwill, intangible and other assets, interest and other expenses recognized on litigation matters, expenses incurred in connection with acquisitions and other non-recurring transaction costs and expenses related to our corporate restructuring initiatives. Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items. Additionally, Adjusted EBITDA is not intended to be a measure of free cash flow for management's discretionary use, as it does not reflect tax payments, debt service requirements, capital expenditures and certain other cash costs that may recur in the future, including, among other things, cash requirements for working capital needs and cash costs to replace assets being depreciated and amortized. Management compensates for these limitations by relying on our GAAP results in addition to using Adjusted EBITDA supplementally. Our measure of Adjusted EBITDA is not necessarily comparable to similarly titled captions of other companies due to different methods of calculation.

The following table shows Adjusted EBITDA attributable to Parsons Corporation for each of our reportable segments and Adjusted EBITDA attributable to noncontrolling interests (in thousands):

	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Federal Solutions Adjusted EBITDA attributable to Parsons Corporation	\$ 56,148	\$ 42,638	\$ 13,510	31.7 %
Critical Infrastructure Adjusted EBITDA attributable to Parsons Corporation	24,357	28,315	(3,958)	-14.0 %
Adjusted EBITDA attributable to noncontrolling interests	9,886	3,295	6,591	200.0 %
<b>Total Adjusted EBITDA</b>	<b>\$ 90,391</b>	<b>\$ 74,248</b>	<b>\$ 16,143</b>	<b>21.7 %</b>

The following table sets forth our results of operations for the three months ended March 31, 2023 and March 31, 2022 as a percentage of revenue.

	Three Months Ended	
	March 31, 2023	March 31, 2022
Revenues	100 %	100 %
Direct costs of contracts	78.2 %	77.3 %
Equity in (losses) earnings of unconsolidated joint ventures	-0.5 %	0.6 %
Selling, general and administrative expenses	17.0 %	19.5 %
Operating income	4.4 %	3.8 %
Interest income	0.1 %	0.0 %
Interest expense	-0.6 %	-0.4 %
Other income, net	0.1 %	0.0 %
Total other income (expense)	-0.4 %	-0.4 %
Income before income tax expense	4.0 %	3.4 %
Income tax benefit (provision)	-1.0 %	-0.9 %
Net income including noncontrolling interests	3.0 %	2.5 %
Net income attributable to noncontrolling interests	-0.8 %	-0.3 %
Net income attributable to Parsons Corporation	2.2 %	2.2 %

#### Revenue

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Revenue	\$ 1,173,466	\$ 949,069	\$ 224,397	23.6 %

Revenue increased \$224.4 million for the three months ended March 31, 2023 when compared to the corresponding period last year, due to increases in revenue in both our Federal Solutions and Critical Infrastructure segments of \$142.9 million and \$81.5 million, respectively. The increase in revenue in Federal Solutions includes \$112.4 million from business acquisitions. See "Segment Results" below for a further discussion of the changes in the Company's revenue.

#### Direct costs of contracts

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Direct costs of contracts	\$ 917,188	\$ 733,900	\$ 183,288	25.0 %



Direct cost of contracts increased \$183.3 million for the three months ended March 31, 2023 when compared to the corresponding period last year, was primarily due to an increase of \$119.9 million in our Federal Solutions segment and \$63.4 million in our Critical Infrastructure segment. The increases were primarily due to an increase in business volume from existing contracts in both segments, an increase from new contract awards in the Critical Infrastructure segment, and a \$94.2 million increase from business acquisitions in the Federal Solutions segment.

*Equity in (losses) earnings of unconsolidated joint ventures*

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Equity in (losses) earnings of unconsolidated joint ventures	\$ (5,840)	\$ 5,598	\$ (11,438)	-204.3%

Equity in (losses) earnings of unconsolidated joint ventures decreased \$11.4 million for the three months ended March 31, 2023 compared to the corresponding period last year. The decrease was primarily related to lower margin change orders which delayed joint venture profits to future periods and write-offs in certain joint ventures.

*Selling, general and administrative expenses*

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Selling, general and administrative expenses	\$ 199,308	\$ 185,077	\$ 14,231	7.7%

The increase in SG&A of \$14.2 million for the three months ended March 31, 2023 when compared to the corresponding period last year was primarily due to a \$7.7 million increase from business acquisitions, an increase of \$5.8 million primarily related to business development and sales activities, and an increase in stock-based compensation cost of \$2.8 million. These increases were offset in part by a \$2.1 million decrease in intangible asset amortization.

*Total other income (expense)*

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Interest income	\$ 793	\$ 65	\$ 728	1120.0%
Interest expense	(6,458)	(3,938)	(2,520)	64.0%
Other income (expense), net	1,314	145	1,169	806.2%
Total other income (expense)	\$ (4,351)	\$ (3,728)	\$ (623)	16.7%

Interest income is related to interest earned on cash balances held. Interest expense is primarily due to debt related to our Delayed Draw Term Loan and Convertible Senior Notes. The increase in interest expense is primarily related to an increase in debt balances during the three months ended March 31, 2023 compared to the corresponding period last year as well as an increase in interest rates. The amounts in other income (expense), net are primarily related to transaction gains and losses on foreign currency transactions and sublease income.

*Income tax expense*

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Income tax expense	\$ 11,503	\$ 8,119	\$ 3,384	41.7%

The Company's effective tax rate was 24.6% and 25.4% and income tax expense was \$11.5 million and \$8.1 million for the three months ended March 31, 2023 and March 31, 2022, respectively. The most significant items contributing to the change in the effective tax rate relate to a discrete tax benefit from equity-based compensation, partially offset by an increase in withholding taxes, and a change in the jurisdictional mix of earnings. The difference between the statutory U.S. federal income tax rate of 21.0% and the effective tax rate for the quarter ended March 31,

2023 primarily relates to state income taxes and foreign withholding taxes, partially offset by benefits related to untaxed income attributable to noncontrolling interests and federal research tax credits.

## Segment Results

We evaluate segment operating performance using segment revenue and segment Adjusted EBITDA attributable to Parsons Corporation. Adjusted EBITDA attributable to Parsons Corporation is Adjusted EBITDA excluding Adjusted EBITDA attributable to noncontrolling interests. Presented above, in this Management's Discussion and Analysis of Financial Condition and Results of Operations, is a discussion of our definition of Adjusted EBITDA, how we use this metric, why we present this metric and the material limitations on the usefulness of this metric. See "Note 18—Segments Information" in the notes to the consolidated financial statements in this Form 10-Q for further discussion regarding our segment Adjusted EBITDA attributable to Parsons Corporation.

The following table shows Adjusted EBITDA attributable to Parsons Corporation for each of our reportable segments and Adjusted EBITDA attributable to noncontrolling interests:

(U.S. dollars in thousands)	Three Months Ended	
	March 31, 2023	March 31, 2022
Federal Solutions Adjusted EBITDA attributable to Parsons Corporation	\$ 56,148	\$ 42,638
Critical Infrastructure Adjusted EBITDA attributable to Parsons Corporation	24,357	28,315
Adjusted EBITDA attributable to noncontrolling interests	9,886	3,295
Total Adjusted EBITDA	<u>\$ 90,391</u>	<u>\$ 74,248</u>

### Federal Solutions

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Revenue	\$ 634,546	\$ 491,629	\$ 142,917	29.1 %
Adjusted EBITDA attributable to Parsons Corporation	\$ 56,148	\$ 42,638	\$ 13,510	31.7 %

The increase in Federal Solutions revenue for the three months ended March 31, 2023 compared to the corresponding period last year was primarily due to increases from business acquisitions described above and increases in business volume from existing contracts offset by the completion and winding down of certain contracts.

The increase in Federal Solutions Adjusted EBITDA attributable to Parsons Corporation for the three months ended March 31, 2023 compared to the corresponding period last year was primarily due to factors impacting revenue discussed above offset in part by an increase in selling general and administrative expenses, primarily from business acquisitions.

### Critical Infrastructure

(U.S. dollars in thousands)	Three Months Ended		Variance	
	March 31, 2023	March 31, 2022	Dollar	Percent
Revenue	\$ 538,920	\$ 457,440	\$ 81,480	17.8 %
Adjusted EBITDA attributable to Parsons Corporation	\$ 24,357	\$ 28,315	\$ (3,958)	-14.0 %

The increase in Critical Infrastructure revenue for the three months ended March 31, 2023 compared to the corresponding periods last year was primarily due to an increase in business volume from recent contract awards and existing contracts offset by reduced volume on certain contracts.

The decrease in Critical Infrastructure Adjusted EBITDA attributable to Parsons Corporation for the three months ended March 31, 2023 compared to the corresponding period last year was primarily due to a decrease in equity in earnings of unconsolidated joint ventures driven by lower margin change orders which will delay joint venture profits to future periods and write-offs from certain joint ventures and an increase in selling, general and administrative expenses. These decreases were partially offset by an increase in business volume from new and existing contract awards.

### **Liquidity and Capital Resources**

We finance our operations and capital expenditures through a combination of internally generated cash from operations, our Senior Notes, Convertible Senior Notes, and periodic borrowings under our Revolving Credit Facility.

Generally, cash provided by operating activities has been adequate to fund our operations. Due to fluctuations in our cash flows and growth in our operations, it may be necessary from time to time in the future to borrow under our Credit Agreement to meet cash demands. Our management regularly monitors certain liquidity measures to monitor performance. We calculate our available liquidity as a sum of cash and cash equivalents from our consolidated balance sheet plus the amount available and unutilized on our Credit Agreement.

As of March 31, 2023, we believe we have adequate liquidity and capital resources to fund our operations, support our debt service and support our ongoing acquisition strategy for at least the next twelve months based on the liquidity from cash provided by our operating activities, cash and cash equivalents on-hand and our borrowing capacity under our Revolving Credit Facility.

#### **Cash Flows**

Cash received from customers, either from the payment of invoices for work performed or for advances in excess of revenue recognized, is our primary source of cash. We generally do not begin work on contracts until funding is appropriated by the customers. Billing timetables and payment terms on our contracts vary based on a number of factors, including whether the contract type is cost-plus, time-and-materials, or fixed-price. We generally bill and collect cash more frequently under cost-plus and time-and-materials contracts, as we are authorized to bill as the costs are incurred or work is performed. In contrast, we may be limited to bill certain fixed-price contracts only when specified milestones, including deliveries, are achieved. A number of our contracts may provide for performance-based payments, which allow us to bill and collect cash prior to completing the work.

Accounts receivable is the principal component of our working capital and is generally driven by revenue growth. Accounts receivable reflects amounts billed to our clients as of each balance sheet date and receivable amounts that are currently due but unbilled. The total amount of our accounts receivable can vary significantly over time but is generally sensitive to revenue levels. Net days sales outstanding, which we refer to as Net DSO, is calculated by dividing (i) (accounts receivable plus contract assets) less (contract liabilities plus accounts payable) by (ii) average revenue per day (calculated by dividing trailing twelve months revenue by the number of days in that period). We focus on collecting outstanding receivables to reduce Net DSO and working capital. Net DSO was 69 days at March 31, 2023 and 76 days at March 31, 2022. The decrease in Net DSO was primarily due to an increase in business volume and an increase in accounts payable and project related accruals at March 31, 2023 compared to March 31, 2022. Our working capital (current assets less current liabilities) was \$661.3 million at March 31, 2023 and \$611.7 million at December 31, 2022.

Our cash, cash equivalents and restricted cash decreased by \$42.1 million to \$220.4 million at March 31, 2023 from \$262.5 million at December 31, 2022.

The following table summarizes our sources and uses of cash over the periods presented (in thousands):

	Three Months Ended	
	March 31, 2023	March 31, 2022
Net cash used in operating activities	\$ (8,990)	\$ (25,714)
Net cash used in investing activities	(20,762)	(13,430)
Net cash used in financing activities	(12,502)	(18,402)
Effect of exchange rate changes	154	425
Net decrease in cash and cash equivalents	<u>\$ (42,100)</u>	<u>\$ (57,121)</u>

#### *Operating Activities*

Net cash used in operating activities consists primarily of net income adjusted for noncash items, such as: equity in losses (earnings) of unconsolidated joint ventures, contributions of treasury stock, depreciation and amortization of property and equipment and intangible assets, and provisions for doubtful accounts. The timing between the conversion of our billed and unbilled receivables into cash from our customers and disbursements to our employees and vendors is the primary driver of changes in our working capital. Our operating cash flows are primarily affected by our ability to invoice and collect from our clients in a timely manner, our ability to manage our vendor payments and the overall profitability of our contracts.

Net cash used in operating activities decreased \$16.7 million for the three months ended March 31, 2023 compared to the three months ended March 31, 2022. The primary driver of the decrease in cash flows used in operating activities was a change of \$20.0 million in net income after adjusting for non-cash items. This improvement in operating cash flows was offset in part by a \$3.7 million increase in cash outflows from our working capital accounts (primarily from accounts receivable, contract assets, prepaid and other expenses and accrued expenses offset by accounts payable and contract liabilities).

#### *Investing Activities*

Net cash used in investing activities consists primarily of cash flows associated with capital expenditures, joint ventures and business acquisitions.

Net cash used in investing activities increased \$7.3 million for the three months ended March 31, 2023, when compared to the three months ended March 31, 2022. This change was primarily driven by a \$3.7 million increase in capital expenditures and \$3.3 million from investments in unconsolidated joint ventures. The Company had no business acquisitions during the three months ended March 31, 2023 and 2022.

Subsequent to the quarter ended March 31, 2023, the Company entered into a merger agreement to acquire a 100% ownership interest in IPKeys Power Partners, a privately-owned company, for \$43.2 million from cash on hand. See "Note 19—*Subsequent Events*" in the notes to our consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for a further discussion of this acquisition.

#### *Financing Activities*

Net cash used in financing activities is primarily associated with proceeds from debt, the repayment thereof, and distributions to noncontrolling interests.

Net cash used in financing activities decreased \$5.9 million for the three months ended March 31, 2023 compared to the three months ended March 31, 2022. The change in cash flows from financing activities is primarily due to a decrease in distributions to noncontrolling interests of \$7.7 million offset, in part, by a \$1.0 million decrease in contributions by noncontrolling interests.

#### *Letters of Credit*

We have in place several secondary bank credit lines for issuing letters of credit, principally for foreign contracts, to support performance and completion guarantees. Letters of credit commitments outstanding under these bank lines aggregated to \$224.3 million as of March 31, 2023. Letters of credit outstanding under the Credit Agreement total \$43.9 million as of March 31, 2023.

### **Recent Accounting Pronouncements**

See the information set forth in “Note 3—New Accounting Pronouncements” in the notes to our consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

### **Off-Balance Sheet Arrangements**

As of March 31, 2023, we have no off-balance sheet arrangements that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

#### **Interest Rate Risk**

We are exposed to interest rate risks related to the Company’s Revolving Credit Facility and Delayed Draw Term Loan.

As of March 31, 2023, there were no amounts outstanding under the Revolving Credit Facility. Borrowings under the new Credit Facility effective June 2021 bear interest at either the Term SOFR rate plus a margin between 1.0% and 1.625%, or a base rate (as defined in the Credit Agreement) plus a margin of between 0% and 0.625%, both based on the leverage ratio of the Company at the end of each quarter. The rates on March 31, 2023 and December 31, 2022 were 6.2% and 5.7%, respectively.

As of March 31, 2023, there was \$350.0 million outstanding under the Delayed Draw Term Loan. Borrowings under the 2022 Delayed Draw Term Loan Agreement will bear interest at either an adjusted Term SOFR benchmark rate plus a margin between 0.875% and 1.500% or a base rate plus a margin of between 0% and 0.500% and will initially bear interest at the middle of this range. The Company will pay a ticking fee on unused term loan commitments at a rate of 0.175% commencing with the date that is ninety (90) days after the Closing Date. The interest rate at March 31, 2023 and December 31, 2022 were 6.1% and 5.7%, respectively.

#### **Foreign Currency Exchange Risk**

We are exposed to foreign currency exchange rate risk resulting from our operations outside of the U.S. We limit exposure to foreign currency fluctuations in most of our contracts through provisions that require client payments in currencies corresponding to the currency in which costs are incurred. As a result of this natural hedge, we generally do not need to hedge foreign currency cash flows for contract work performed.

### **Item 4. Controls and Procedures.**

#### **Evaluation of Disclosure Control and Procedures**

Our management carried out, as of March 31, 2023, with the participation of our Chief Executive Officer and our Chief Financial Officer, an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2023, our disclosure controls and procedures were effective to provide reasonable assurance that material information required to be disclosed by us in reports we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms and that information required to be disclosed by us in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control Over Financial Reporting**

During the first quarter of 2023, there were no changes to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II—OTHER INFORMATION**

**Item 1. Legal Proceedings.**

The information required by this Item 1 is included in “Note 12 – Contingencies” included in the Notes to Consolidated Financial Statements appearing under Part I, Item 1 of this Form 10-Q which is incorporated herein by reference.

**Item 1A. Risk Factors.**

There have been no material changes from our Risk Factors disclosed in the Company’s Form 10-K for the year ended December 31, 2022.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

**Issuer Purchases of Equity Securities**

On August 9, 2021, the Company’s Board of Directors authorized the Company to acquire a number of shares of Common Stock having an aggregate market value of not greater than \$100,000,000 from time to time, commencing on August 12, 2021. Repurchased shares of common stock are retired and included in “Repurchases of common stock” in cash flows from financing activities in the Consolidated Statements of Cash Flows. As of March 31, 2023, the Company has spent \$49.7 million (which includes commissions paid of \$27 thousand) repurchasing 1,332,864 shares of Common Stock at an average price of \$37.29 per share.

The following table presents the Company’s purchases of equity securities for the three months ended March 31, 2023.

Period	(a) Total number of shares (or units purchased)	(b) Average price paid per share (or unit) (1)	(c) Total number of shares (or units) purchased as part of publicly announced plans or programs	(d) Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans programs
January 1 to 31, 2023	-	\$ -	-	\$ 56,299,193
February 1 to 28, 2023	-	\$ -	-	56,299,193
March 1 to 31, 2023	139,398	\$ 43.04	139,398	50,299,505
Total	<u>139,398</u>	\$ 43.04	<u>139,398</u>	\$ 50,299,505

Amount Authorized	Average Price Per Share (1)	Shares Repurchased	Total Shares Retired
\$ 100,000,000	\$ 37.29	1,332,864	1,332,864

(1) Includes commissions and calculated at the average price per share

**Item 3. Defaults Upon Senior Securities.**

None

**Item 4. Mine Safety Disclosures.**

Not Applicable

**Item 5. Other Information.**

None

**Item 6. Exhibits.**

Exhibit Number	Description
31.1*	<a href="#"><u>Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
31.2*	<a href="#"><u>Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
32.1*	<a href="#"><u>Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
32.2*	<a href="#"><u>Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2023, formatted in Inline XBRL: (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Earnings, (iii) Consolidated Statements of Comprehensive Income (Loss), (iv) Consolidated Statements of Stockholders' Equity, (v) Consolidated Statements of Cash Flows and (vi) Notes to Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
104	Cover Page Interactive Data File (formatted as inline XBRL with applicable taxonomy extension information contained in Exhibits 101).

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Parsons Corporation

Date: May 3, 2023

By: \_\_\_\_\_ /s/ Matthew M. Ofilos  
Matthew M. Ofilos  
Chief Financial Officer  
(Principal Financial Officer)







**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Parsons Corporation (the "Company") on Form 10-Q for the period ending March 31, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Carey A. Smith, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 3, 2023

By: \_\_\_\_\_ /s/ Carey A. Smith  
Carey A. Smith  
Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

---

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Parsons Corporation (the "Company") on Form 10-Q for the period ending March 31, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Matthew M. Ofilos, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 3, 2023

By: \_\_\_\_\_ /s/ Matthew M. Ofilos  
Matthew M. Ofilos  
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

---

