

# WE'RE DIFFERENT

Creating the future of national security and global infrastructure.

William Blair's What's Next for Industrials? Conference September 24, 2021



## FORWARD LOOKING STATEMENTS



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forwardlooking statements are based on our current expectations, beliefs, and assumptions, and are not guarantees of future performance. Forwardlooking statements are inherently subject to uncertainties, risks, changes in circumstances, trends and factors that are difficult to predict, many of which are outside of our control. Accordingly, actual performance, results and events may vary materially from those indicated in the forward-looking statements, and you should not rely on the forward-looking statements as predictions of future performance, results or events. Numerous factors could cause actual future performance, results and events to differ materially from those indicated in the forward-looking statements, including, among others: the impact of COVID-19; any issue that compromises our relationships with the U.S. federal government or its agencies or other state, local or foreign governments or agencies; any issues that damage our professional reputation; changes in governmental priorities that shift expenditures away from agencies or programs that we support; our dependence on long-term government contracts, which are subject to the government's budgetary approval process; the size of addressable markets and the amount of government spending on private contractors; failure by us or our employees to obtain and maintain necessary security clearances or certifications; failure to comply with numerous laws and regulations; changes in government procurement, contract or other practices or the adoption by governments of new laws, rules, regulations and programs in a manner adverse to us; the termination or nonrenewal of our government contracts, particularly our contracts with the U.S. government; our ability to compete effectively in the competitive bidding process and delays, contract terminations or cancellations caused by competitors' protests of major contract

awards received by us; our ability to generate revenue under certain of our contracts; any inability to attract, train or retain employees with the requisite skills, experience and security clearances; the loss of members of senior management or failure to develop new leaders; misconduct or other improper activities from our employees or subcontractors; our ability to realize the full value of our backlog and the timing of our receipt of revenue under contracts included in backlog; changes in the mix of our contracts and our ability to accurately estimate or otherwise recover expenses, time and resources for our contracts; changes in estimates used in recognizing revenue; internal system or service failures and security breaches; and inherent uncertainties and potential adverse developments in legal proceedings including litigation, audits, reviews and investigations, which may result in material adverse judgments, settlements or other unfavorable outcomes. These factors are not exhaustive and additional factors could adversely affect our business and financial performance. For a discussion of additional factors that could materially adversely affect our business and financial performance, see the factors including under the caption "Risk Factors" in our Annual Report with the Securities and Exchange Commission pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2020 on Form 10-K, filed on February 24, 2021, and our other filings with the Securities and Exchange Commission. All forward-looking statements are based on currently available information and speak only as of the date on which they are made. We assume no obligation to update any forward-looking statements made during Investor Day that becomes untrue because of subsequent events, new information of otherwise, except to the extent we are required to do so in connection with our ongoing requirements under federal securities laws.



## **OUR COMPANY**

- Agile, differentiated solutions integrator
- Entrepreneurial culture with continuous innovation
- Valued mission critical partner to our customers
- Trailblazer in integrity, diversity, equity and inclusion











## **PARSONS CORPORATION OVERVIEW**

#### **SEGMENTS**



#### **Federal Solutions**

Deliver information dominance across all domains



#### **Critical Infrastructure**

Lead smart, sustainable infrastructure deployment

### **FINANCIAL SNAPSHOT**

**\$3.7B**Trailing 12-Months (02 2021)

Critical Infrastructure 50%

Federal Solutions 50%

\$4.9B

Contract Awards Trailing 12-Months (Q2 2021) Critical Infrastructure 44%

Federal Solutions 56%

#### **KEY FACTS AND FIGURES**



77
Years Of History



~15.5K Employees



**50 bps**Adjusted EBITDA
Margin Expansion

(TTM Q2 2021)



\$359M

Cash Flow from Operations (TTM Q2 2021)



**1.3X** 

TTM Book-To-Bill (TTM Q2 2021)



\$8.4B

Backlog As Of 6/30/2021



1.1

Pro forma Net Debt Leverage Ratio as of 6/30/21 (includes BlackHorse acq.)





STRONG POSITION IN GROWING, ENDURING MARKETS



FAVORABLE FINANCIAL OUTLOOK



DIFFERENTIATION IN PEOPLE, PROCESSES AND TECHNOLOGY



SOCIALLY & ENVIRONMENTALLY RESPONSIBLE GLOBAL SOLUTIONS



## PORTFOLIO ALIGNED TO MACROENVIRONMENT TRENDS



### **FEDERAL SOLUTIONS**

National Security Support

Near Peer Threats



### **ENTERPRISE**

Accelerating Cyber Attacks
Digital Transformation
Climate Change and
Green Infrastructure



## CRITICAL INFRASTRUCTURE

Federal Infrastructure Bill Rebounding Oil Prices

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### **FEDERAL SOLUTIONS**

### **DEFENSE AND INTELLIGENCE**



- Offensive and defensive tools, platforms and operations
- Joint all-domain operations
- Cyber, EW and information operations convergence
- Integrated air and missile defense
- Weapon systems, space and critical infrastructure resiliency
- Space situational awareness
- Launch integration and payload development
- Enterprise ground systems

### **ENGINEERED SYSTEMS**



- Smart infrastructure
- Facilities management
- Environmental remediation
- Sustainable energy
- Border and nuclear security
- Life sciences
- Bio-surveillance

Artificial Intelligence/ Machine Learning Big Data Processing And Analytics

**Advanced Sensing** 

**Cloud Computing** 

**Command And Control** 



## CRITICAL INFRASTRUCTURE

### **CONNECTED COMMUNITIES**



- Global advanced traffic management systems
- Smart mobility including tolling, congestion pricing
- Bus electrification, communications and integration
- Aviation program management and planning
- Rail and transit systems and communications
- Post-pandemic city, airport and rail & transit design
- Vehicle inspection

### **MOBILITY SOLUTIONS**



- Smart infrastructure: roads, highways, bridges, dams and tunnels
- Owners' engineer for complex infrastructure projects
- Coastal resiliency
- Wildfire prevention and resiliency
- Environmental remediation of mines, oil and gas wells
- Waste-water treatment plants
- Emerging contaminant removal

Artificial Intelligence/ Machine Learning Big Data Processing And Analytics

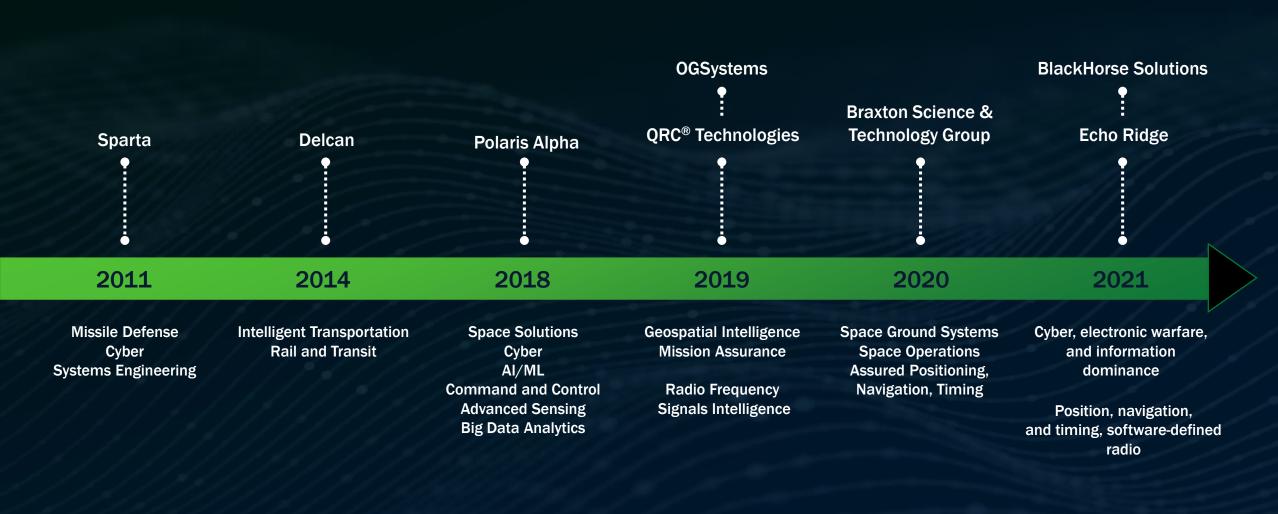
Cyber / Resiliency

Asset Management

**Digital Engineering** 



### **M&A SUPPORTS INTEGRATED SOLUTIONS STRATEGY**





### **Build Back Smarter**

Washington Metropolitan Area Transit Authority



Transportation \$284B

Roads, Highways, Bridges | Rail | Public Transit | Airports | Ports & Waterways | Road Safety | EV Infrastructure **Onondaga Lake Cleanup** 



Safety & Clean-up \$199B

Power Infrastructure | Water Infrastructure | Water Storage | Well, Mine and Site Clean-up Los Angeles Regional Transportation Management



New Investments \$67B

Broadband | Reconnecting Communities

**Global ESG Solutions** 

### **Recent Notable Contract Wins**

**Edmonton Light Rail** 



\$1.2B contract Rail & Transit

**Integrated Solutions For Situational Awareness** 



\$185M contract **Space Situational Awareness** 

Air Base Air Defense



\$953M contract Defense

**Satops Prototype And Integration** 



\$139M contract **Space Ground Systems** 

C5ISR, Exercises, Operations, **And Information Services** 



\$618M contract Intelligence

**Industrial City In M.E.** 



\$91M revenue **Global Project And Construction** Management

**Combatant Commands Cyber Mission Support** 



\$590M contract Cyber

**Giant Mine** 



\$75M contract **Environmental Remediation** 



## SUMMARY

- Portfolio aligned to macro trends and Biden Administration priorities in both segments
- Differentiated in growing, enduring markets
- Future recompete business secured
- Unique portfolio combines domain knowledge and technology
- Socially and environmentally responsible

Creating the Future of National Security and Critical Infrastructure